

NICE CÔTE D'AZUR
AIRPORT
NETWORK DEVELOPMENT
DEPARTMENT



OPPORTUNITIES SURVEY
WEST AND SOUTH EUROPE FROM/TO NICE AIRPORT
Routes Online 2011

2010 - INDIRECT TRAFIC FROM/TO NICE



(source : readjusted BSP IATA)

ROUTE SURVEYS

Click on the left
button to reach the
part of your choice

GEO REGION TREND

NICE-ANTALYA

NICE-ATHENS

BASEL/MULHOUSE

NICE-BREMEN

NICE-CATANIA

NICE-EDINBURGH

NICE-GLASGOW

NICE-HAMBURG

NICE-HANOVER

NICE-MALAGA

NICE-MANCHESTER

NICE-NAPLES

NICE-PALERMO

NICE-PALMA DE MALLORCA

NICE-PORTO

NICE-THESSALONIKI

NICE-VENICE

INCENTIVE POLICY



(source : readjusted BSP IATA)

WEST AND SOUTH EUROPE LOCAL TRAFFIC FROM / TO NICE

COUNTRY	2007	2008	2009	2010	VAR 10/09
★ UNITED KINGDOM	1 781 995	1 742 933	1 652 989	1 324 491	-20%
SWITZERLAND	483 179	494 305	463 143	479 528	4%
★ GERMANY	644 694	544 435	514 955	449 772	-13%
BELGIUM	240 180	288 166	316 379	282 613	-11%
NETHERLANDS	300 684	281 843	272 879	260 360	-5%
★ ITALY	232 109	202 861	185 247	250 358	35%
IRELAND	142 178	207 671	174 812	140 424	-20%
★ SPAIN	173 438	175 928	163 436	133 971	-18%
AUSTRIA	79 473	88 400	74 772	111 792	50%
★ PORTUGAL	56 705	56 743	61 464	58 842	-4%
★ TURKEY	51 779	57 243	62 934	56 457	-10%
★ GREECE	40 256	43 509	40 499	51 240	27%
LUXEMBOURG	31 580	34 329	29 054	30 376	5%
★ CYPRUS	3 776	4 683	4 969	6 673	34%
MALTA	3 464	3 262	2 189	2 133	-3%
GIBRALTAR	84	27	26	52	97%
Total WEST AND SOUTH EUROPE	4 265 575	4 226 337	4 019 747	3 639 081	-9%

[local traffic = direct traffic + indirect traffic]



WEST AND SOUTH EUROPE FROM / TO NICE BREAKDOWN BY DIRECT AND INDIRECT TRAFFIC

COUNTRY	2010 DIRECT TRAFFIC	2010 INDIRECT TRAFFIC	% INDIRECT
★GERMANY	359 217	90 555	20%
★UNITED KINGDOM	1 242 834	81 657	6%
★ITALY	196 185	54 173	22%
★GREECE	8 864	42 376	83%
★SPAIN	94 097	39 873	30%
★TURKEY	35 206	21 252	38%
★PORTUGAL	39 625	19 217	33%
AUSTRIA	99 552	12 240	11%
NETHERLANDS	250 232	10 128	4%
★CYPRUS	-	6 673	100%
IRELAND	134 864	5 560	4%
★SWITZERLAND	474 281	5 246	1%
BELGIUM	279 550	3 063	1%
LUXEMBOURG	27 610	2 766	9%
MALTA	-	2 133	100%
GIBRALTAR	-	52	100%
Total WEST AND SOUTH EUROPE	3 242 118	396 963	11%

(source : readjusted BSP IATA)



Split of local traffic on Germany from/to Nice

DESTINATION	2010 DIRECT TRAFFIC	2010 INDIRECT TRAFFIC	%INDIRECT
Berlin Schoenefeld	79 683	-	0,0%
Cologne/Bonn	61 959	918	1,5%
Munich	56 563	8 349	12,9%
Frankfurt	56 229	4 939	8,1%
Dusseldorf	54 918	8 382	13,2%
★ Hamburg	23 268	19 208	45,2%
★ Hanover	12 998	7 707	37,2%
Stuttgart	10 633	9 506	47,2%
Friedrichshafen	1 861	102	5,2%
Nuremberg	1 106	5 129	82,3%
Berlin	-	16 446	100,0%
★ Bremen	-	4 538	100,0%
Dresden	-	2 231	100,0%
Leipzig	-	1 538	100,0%
Muenster	-	809	100,0%
Paderborn	-	383	100,0%
Cologne	-	284	100,0%
Erfurt	-	35	100,0%
Hof	-	23	100,0%
Saarbruecken	-	17	100,0%
Karlsruhe/Baden Baden	-	13	100,0%
GERMANY	359 217	90 555	20,1%

[local traffic = direct traffic + indirect traffic]

(source : readjusted BSP IATA)



Split of local traffic on Greece from/to Nice

DESTINATION	2010 DIRECT TRAFFIC	2010 INDIRECT TRAFFIC	%INDIRECT
★ Athens	8 864	34 414	79,5%
★ Thessaloniki	-	5 343	100,0%
Heraklion	-	759	100,0%
Santorini/Thira Is	-	576	100,0%
Rhodes	-	478	100,0%
Mikonos	-	282	100,0%
Kerkyra	-	191	100,0%
Kos	-	148	100,0%
Chania	-	134	100,0%
Kefallinia	-	17	100,0%
Chios	-	10	100,0%
Limnos	-	10	100,0%
Paros	-	10	100,0%
Mytilene	-	3	100,0%
GREECE	8 864	42 376	82,7%

[local traffic = direct traffic + indirect traffic]

(source : readjusted BSP IATA)



Split of local traffic on Italy from/to Nice

DESTINATION	2010 DIRECT TRAFFIC	2010 INDIRECT TRAFFIC	%INDIRECT
Rome Fiumicino	180 848	1 176	0,6%
★ Venice	7 330	12 938	63,8%
★ Naples Capodichino	4 407	6 895	61,0%
Olbia	3 600	93	2,5%
★ Catania	-	6 077	100,0%
Milan Malpensa	-	5 154	100,0%
★ Palermo	-	3 865	100,0%
Bologna	-	3 279	100,0%
Bari	-	2 766	100,0%
Florence	-	2 725	100,0%
Milan Linate	-	1 607	100,0%
Brindisi	-	1 456	100,0%
Lamezia Terme	-	1 341	100,0%
Reggio Calabria	-	1 135	100,0%
Ancona	-	732	100,0%
Trieste	-	699	100,0%
Cagliari	-	694	100,0%
Verona	-	606	100,0%
OTHERS	-	935	100,0%
ITALY	196 185	54 173	21,6%

[local traffic = direct traffic + indirect traffic]

(source : readjusted BSP IATA)



Split of local traffic on Portugal from/to Nice

DESTINATION	2010 DIRECT TRAFFIC	2010 INDIRECT TRAFFIC	%INDIRECT
Lisbon	39 625	2 225	5,3%
★ Porto	-	13 491	100,0%
Faro	-	1 825	100,0%
Funchal	-	1 363	100,0%
Ponta Delgada	-	158	100,0%
Horta	-	81	100,0%
Terceira Island	-	61	100,0%
Flores Island	-	6	100,0%
Pico Island	-	6	100,0%
Porto Santo	-	-	-
PORTUGAL	39 625	19 217	32,7%

[local traffic = direct traffic + indirect traffic]

(source : readjusted BSP IATA)



Split of local traffic on Spain from/to Nice

DESTINATION	2010 DIRECT TRAFFIC	2010 INDIRECT TRAFFIC	%INDIRECT
Barcelona	57 192	5 269	8,4%
Madrid	30 595	7 030	18,7%
★ Malaga	2 528	6 679	72,5%
Ibiza	2 111	1 979	48,4%
★ Palma Mallorca	1 671	6 732	80,1%
Valencia Spain	-	2 915	100,0%
Alicante	-	1 441	100,0%
Tenerife Reina Sofia	-	1 258	100,0%
Sevilla	-	1 139	100,0%
Tenerife Norte Los Rodeos	-	950	100,0%
Bilbao	-	746	100,0%
Gran Canaria	-	671	100,0%
Lanzarote	-	500	100,0%
Vigo	-	417	100,0%
Santiago De Compostela	-	319	100,0%
Menorca	-	313	100,0%
Granada	-	293	100,0%
Jerez De La Frontera	-	237	100,0%
Murcia	-	189	100,0%
Almeria	-	188	100,0%
Asturias	-	186	100,0%
Fuerteventura / Puerto Del Rosario	-	157	100,0%
La Coruna	-	152	100,0%
San Sebastian	-	115	100,0%
SPAIN	94 097	39 873	29,8%

(source : readjusted BSP IATA)



Split of local traffic on Turkey from/to Nice

DESTINATION	2010 DIRECT TRAFFIC	2010 INDIRECT TRAFFIC	%INDIRECT
Istanbul	35 206	7 699	17,9%
Izmir	-	3 334	100,0%
★ Antalya	-	3 139	100,0%
Ankara	-	2 060	100,0%
Dalaman	-	1 059	100,0%
Bodrum	-	915	100,0%
Samsun	-	690	100,0%
Kayseri	-	565	100,0%
Gaziantep	-	489	100,0%
Trabzon	-	324	100,0%
Erzurum	-	240	100,0%
Adana	-	220	100,0%
Hatay	-	149	100,0%
Diyarbakir	-	115	100,0%
Konya	-	110	100,0%
Others	-	144	100,0%
TURKEY	35 206	21 252	37,6%

[local traffic = direct traffic + indirect traffic]

(source : readjusted BSP IATA)



Split of local traffic on United Kingdom from/to Nice

DESTINATION	2010 DIRECT TRAFFIC	2010 INDIRECT TRAFFIC	%INDIRECT
London Heathrow	353 156	18 621	5,0%
London Gatwick	288 169	493	0,2%
London Luton	133 017	9	0,0%
Liverpool	79 526	447	0,6%
London Stansted	74 449	2 977	3,8%
Bristol	71 820	1 079	1,5%
Birmingham	37 992	4 238	10,0%
East Midlands	28 801	126	0,4%
London City	28 590	10 024	26,0%
Belfast Intercontinental Airport	28 545	214	0,7%
Leeds/Bradford	28 352	819	2,8%
★ Manchester International	24 620	14 067	36,4%
★ Edinburgh	23 999	9 070	27,4%
Newcastle International	23 248	3 593	13,4%
Southampton	16 758	2 301	12,1%
Jersey	1 792	990	35,6%
★ Glasgow	-	7 421	100,0%
Aberdeen	-	3 003	100,0%
Others	-	2 165	100,0%
UNITED KINGDOM	1 242 834	81 657	6,2%

[local traffic = direct traffic + indirect traffic]

(source : readjusted BSP IATA)

ROUTE SURVEYS

Click on the left
button to reach the
part of your choice

GEO REGION TREND

NICE-ANTALYA

NICE-ATHENS

BASEL/MULHOUSE

NICE-BREMEN

NICE-CATANIA

NICE-EDINBURGH

NICE-GLASGOW

NICE-HAMBURG

NICE-HANOVER

NICE-MALAGA

NICE-MANCHESTER

NICE-NAPLES

NICE-PALERMO

NICE-PALMA DE MALLORCA

NICE-PORTO

NICE-THESSALONIKI

NICE-VENICE

INCENTIVE POLICY



DISTANCE

1,324 Miles

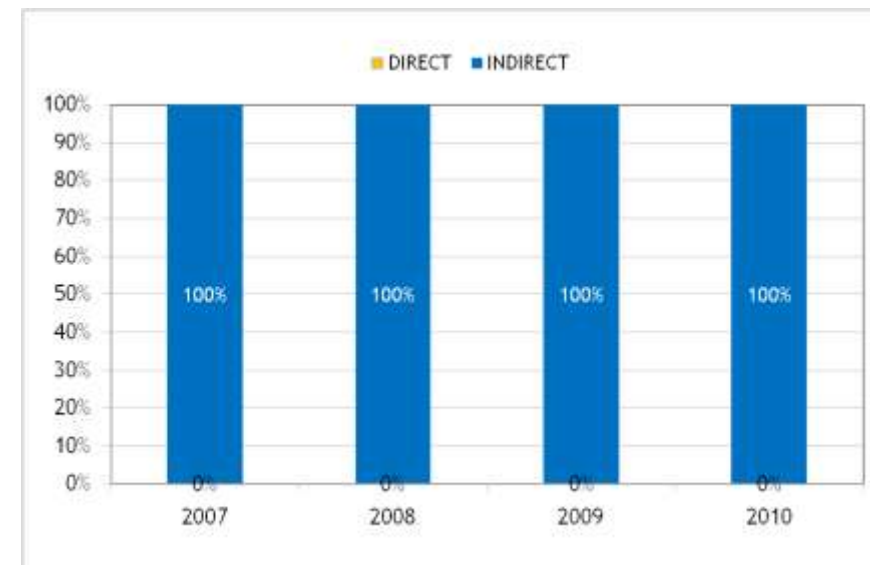
2,131 Kms

PAST PERFORMANCE

No scheduled program on Nice-Antalya

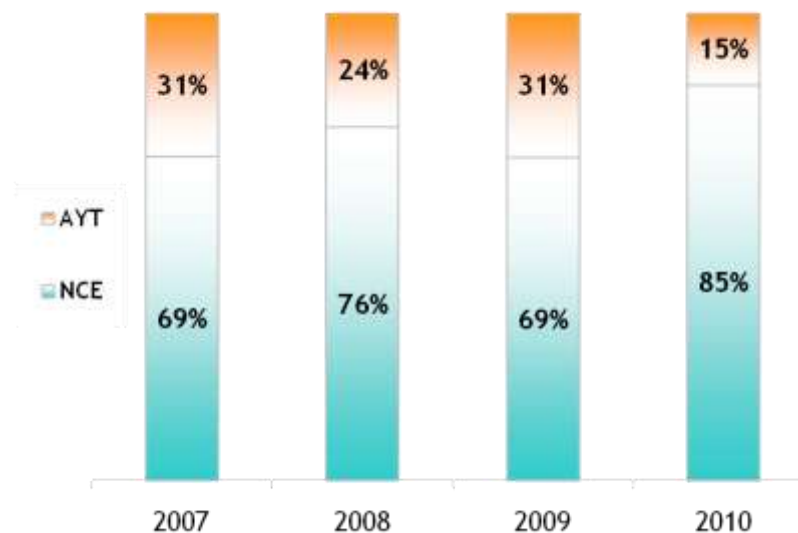
TREND OF THE ROUTE AND DIRECT/INDIRECT BREAKDOWN

YEAR	DIRECT	INDIRECT	VAR DIR	VAR INDIR
2010	-	3 139		-1%
2009	-	3 178		47%
2008	-	2 159		11%
2007	-	1 950		





POINT OF ORIGIN



HIGH FARE TRAFFIC

	2007	2008	2009	2010
HIGH FARE	16%	14%	11%	7%
LOW FARE	84%	86%	89%	93%

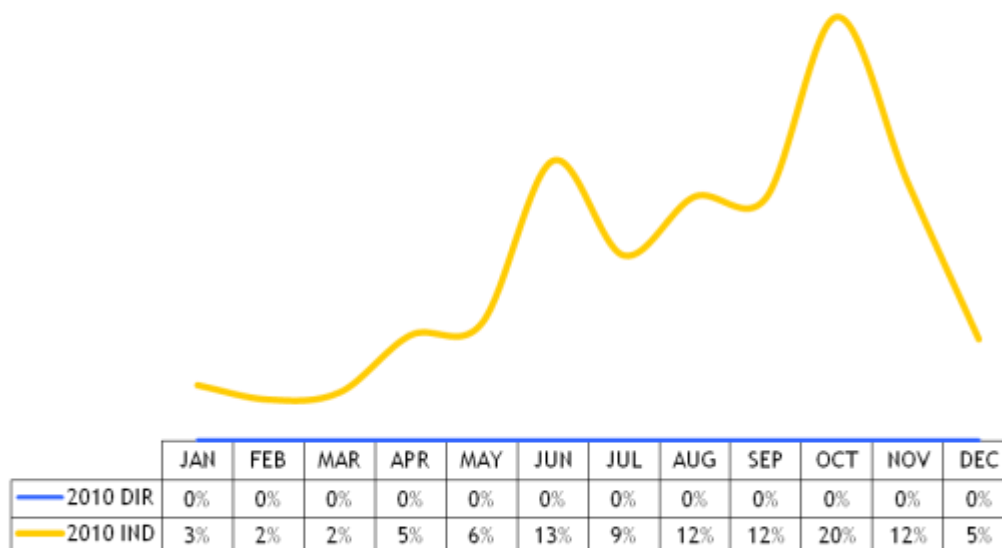
(source : readjusted BSP IATA)



HUBS OF INDIRECT TRAFFIC

CNX HUB	IND TRAFF 2010	%
IST	3 119	99%
OTHERS	20	1%
Total AYT	3 139	100%

SEASONALITY ON THE ROUTE



ROUTE SURVEYS

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GEO REGION TREND

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NICE-PORTO

NICE-THESSALONIKI

NICE-VENICE

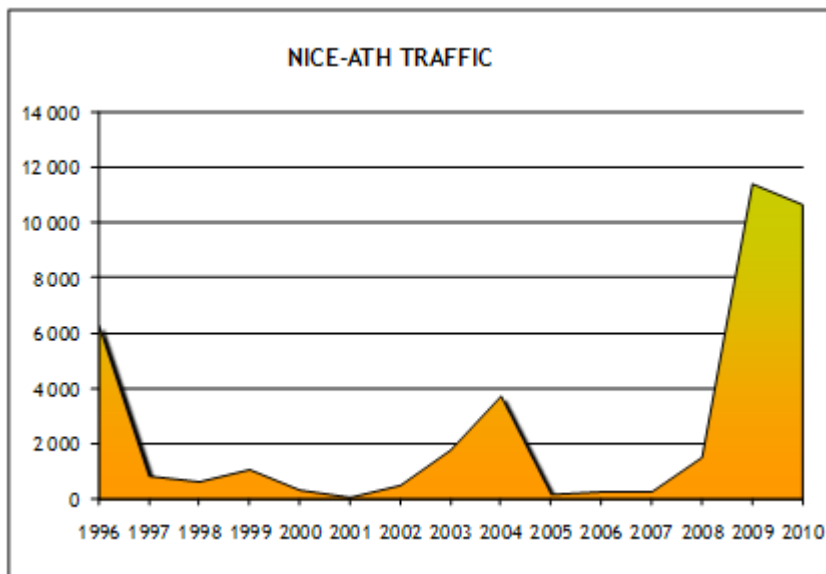
INCENTIVE POLICY



PAST PERFORMANCE

	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007		2008		2009		2010			
ATHENS	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W		
BABOO																											4	6	4	6	0	

Summer 2011
1 weekly service



1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
6 330	872	666	1 106	363	99	535	1 816	3 764	211	304	305	1 551	11 440	10 689

DIRECT + BEYOND PASSENGERS

(source : Statistics Nice Côte d'Azur Airport)



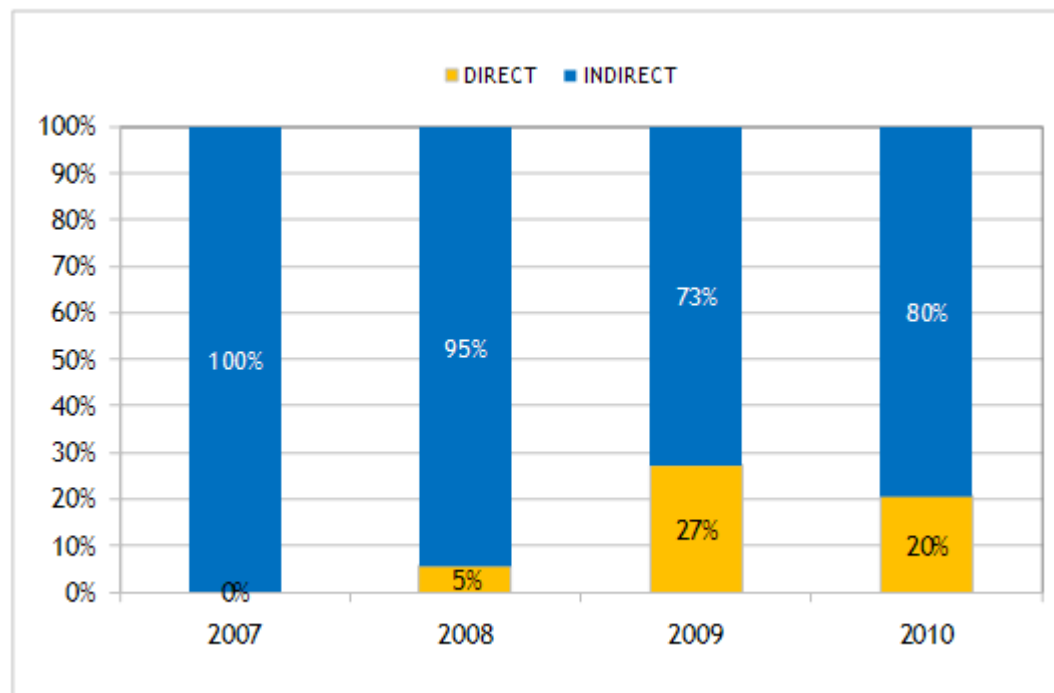
DISTANCE

960 Miles

1,545 Kms

TREND OF THE ROUTE AND DIRECT/INDIRECT BREAKDOWN

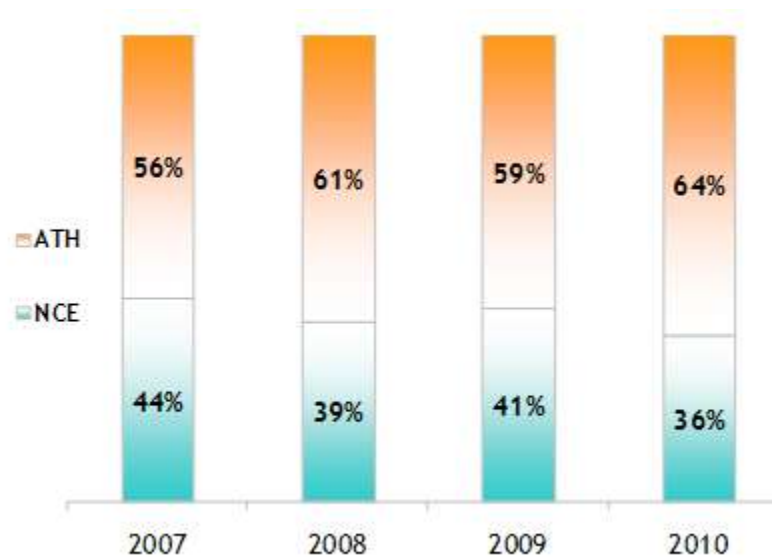
YEAR	DIRECT	INDIRECT	VAR DIR	VAR INDIR
2010	8 864	34 414	-6%	36%
2009	9 443	25 329	355%	-30%
2008	2 076	36 048		1%
2007	-	35 566		



(source : readjusted BSP IATA)



POINT OF ORIGIN



HIGH FARE TRAFFIC

	2007	2008	2009	2010
HIGH FARE	17%	21%	17%	23%
LOW FARE	83%	79%	83%	77%

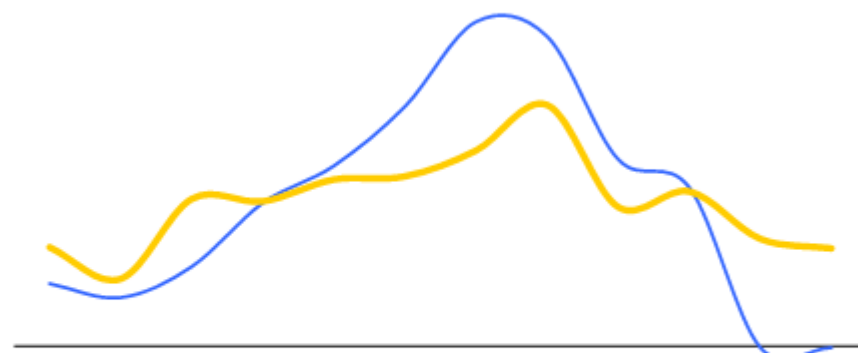
(source : readjusted BSP IATA)



HUBS OF INDIRECT TRAFFIC

CNX HUB	IND TRAFF 2010	%
ZRH	14 341	42%
FCO	7 040	20%
MUC	5 612	16%
CDG	3 209	9%
FRA	1 709	5%
BRU	838	2%
VIE	752	2%
OTHERS	914	3%
Total ATH	34 414	100%

SEASONALITY ON THE ROUTE



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
— 2010 DIR	4%	3%	5%	8%	10%	14%	19%	18%	11%	9%	0%	0%
— 2010 IND	6%	4%	9%	8%	10%	10%	11%	14%	8%	9%	6%	6%

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NICE-PALERMO

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NICE-THESSALONIKI

NICE-VENICE

INCENTIVE POLICY

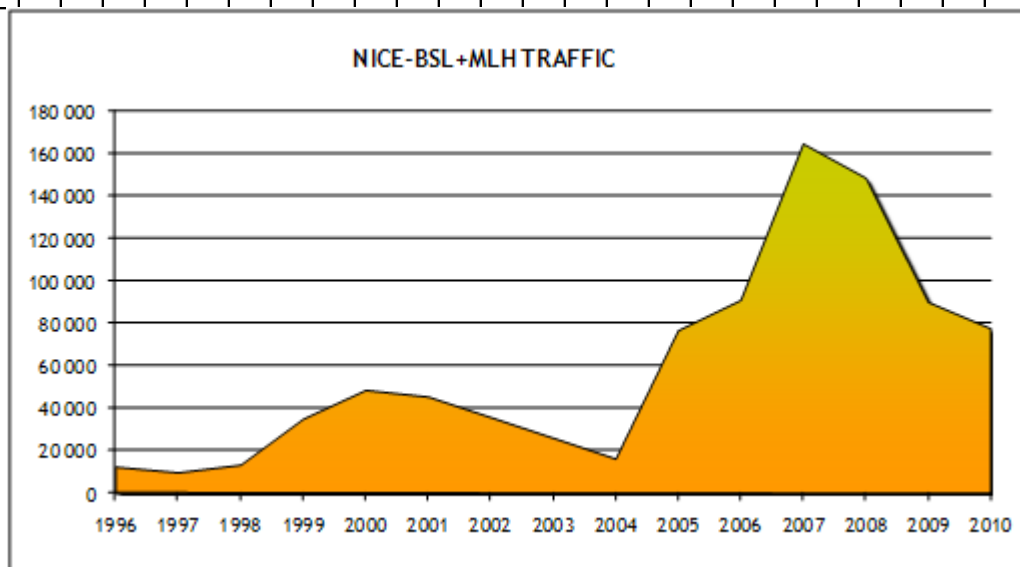
2010 Basel/Mulhouse-Nice



(source : Statistics Nice Côte d'Azur Airport)

	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007		2008		2009		2010	
BASEL/MULHOUSE	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W
AIR FRANCE													7	7	7	7	7	7	7	7										
AIR LIBERTE/AIR LIB				5	12	5	4																							
CROSSAIR	2		2		2		20	20	20	20	21	7	7																	
EASY JET																	14	7	7	7	14	11	14	8	7	7	7	7		
SWISSAIR/SWISS													7	7							4	4	2							
T.A.T.	11	5	6																											

Summer 2011
14 weekly services



1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
12 600	9 963	13 511	35 212	48 806	45 674	35 980	26 225	16 451	76 941	91 247	164 989	148 845	90 302	77 824

DIRECT + BEYOND PASSENGERS



DISTANCE

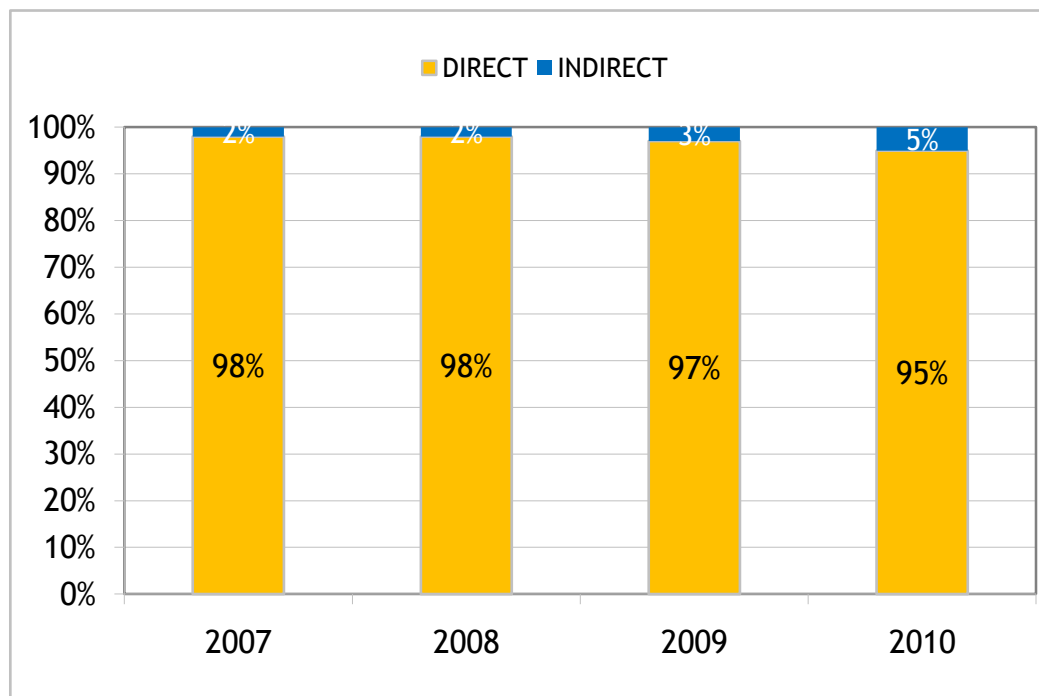
272 Miles

438 Kms

(source : readjusted BSP IATA)

TREND OF THE ROUTE AND DIRECT/INDIRECT BREAKDOWN

YEAR	DIRECT	INDIRECT	VAR DIR	VAR INDIR
2010	77 737	3 916	-10%	49%
2009	86 688	2 633	-40%	-3%
2008	143 593	2 705	-8%	-16%
2007	156 608	3 201		



(source : readjusted BSP IATA)



HIGH FARE TRAFFIC

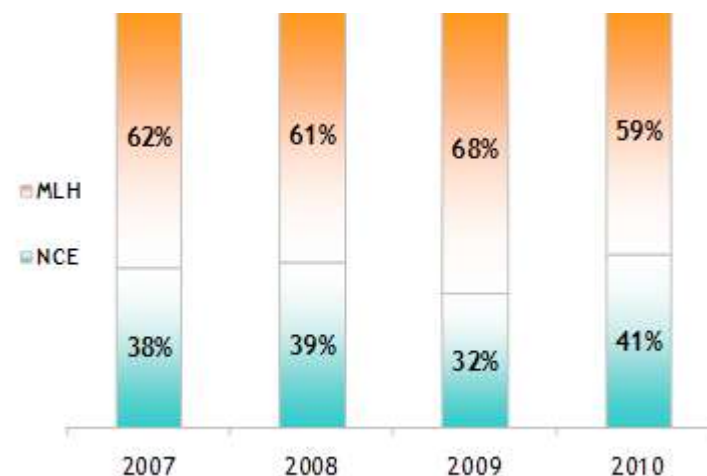
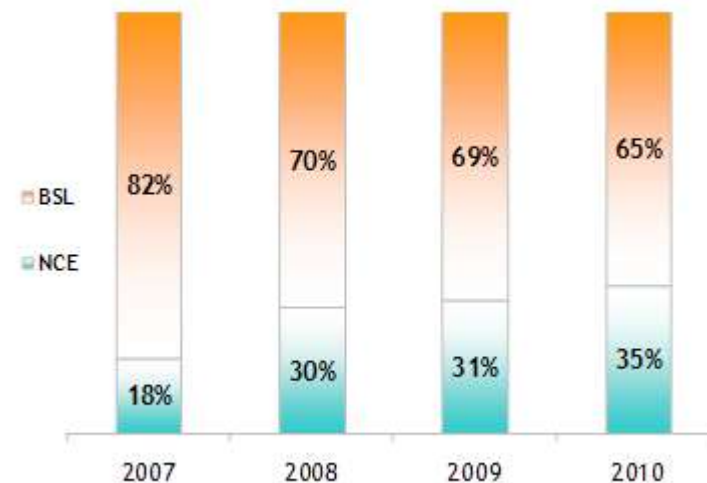
BSL

	2007	2008	2009	2010
HIGH FARE	1%	0%	0%	23%
LOW FARE	99%	100%	100%	77%

MLH

	2007	2008	2009	2010
HIGH FARE	62%	63%	31%	31%
LOW FARE	38%	37%	69%	69%

POINT OF ORIGIN



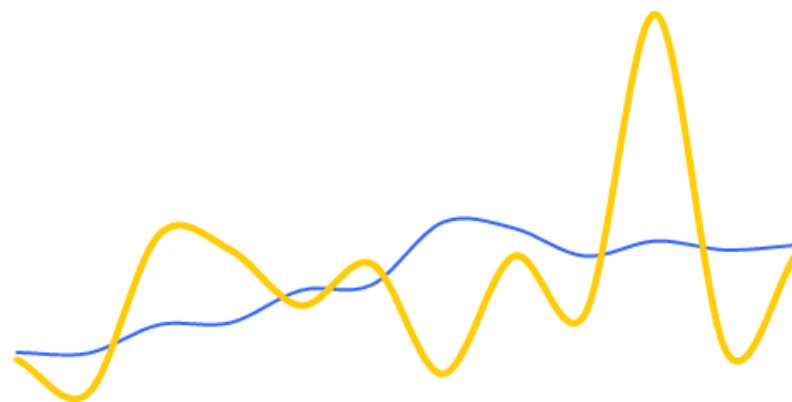
(source : readjusted BSP IATA)



HUBS OF INDIRECT TRAFFIC

CNX HUB	IND TRAFF 2010	%
ORY	2 200	56%
LYS	1 231	31%
CDG	212	5%
FRA	91	2%
MUC	75	2%
ZRH	72	2%
OTHERS	34	1%
TOTAL	3 916	100%

SEASONALITY ON THE ROUTE



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
— 2010 DIR	5%	5%	6%	6%	8%	8%	11%	11%	10%	10%	10%	10%
— 2010 IND	5%	3%	11%	10%	7%	9%	4%	10%	7%	21%	5%	10%

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NICE-PALERMO

NICE-PALMA DE MALLORCA

NICE-PORTO

NICE-THESSALONIKI

NICE-VENICE

INCENTIVE POLICY



DISTANCE

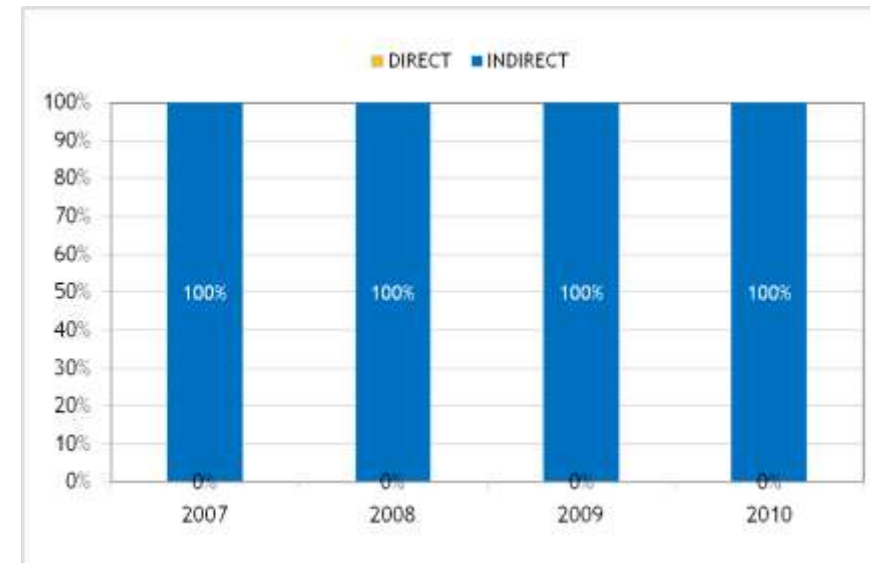
652 Miles
1,049 Kms

PAST PERFORMANCE

No scheduled program on Nice-Bremen

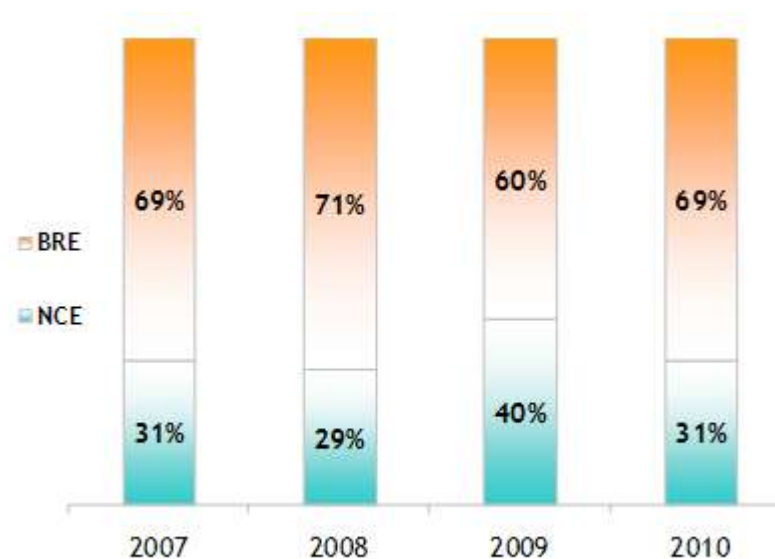
TREND OF THE ROUTE AND DIRECT/INDIRECT BREAKDOWN

YEAR	DIRECT	INDIRECT	VAR DIR	VAR INDIR
2010	-	4 538		-44%
2009	-	8 095		29%
2008	-	6 268		-14%
2007	-	7 251		





POINT OF ORIGIN



HIGH FARE TRAFFIC

	2007	2008	2009	2010
HIGH FARE	44%	34%	35%	31%
LOW FARE	56%	66%	65%	69%

(source : readjusted BSP IATA)



HUBS OF INDIRECT TRAFFIC

CNX HUB	IND TRAFF 2010	%
FRA	2 062	45%
MUC	1 612	36%
AMS	531	12%
CDG	292	6%
OTHERS	42	1%
Total BRE	4 538	100%

SEASONALITY ON THE ROUTE



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
— 2010 DIR	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
— 2010 IND	5%	8%	14%	5%	9%	7%	10%	11%	12%	7%	6%	6%

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NICE-THESSALONIKI

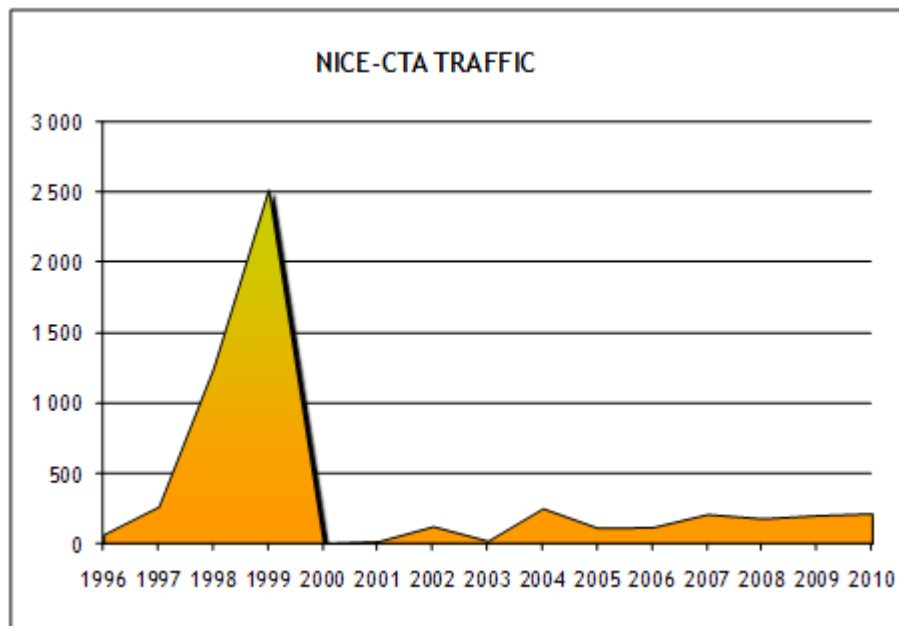
NICE-VENICE

INCENTIVE POLICY



PAST PERFORMANCE

	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
CATANIA	S W	S W	S W	S W	S W	S W	S W	S W	S W	S W	S W	S W	S W	S W	S W
BLUE EXPRESS													1		



1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
71	269	1 257	2 524	6	21	128	25	256	117	122	215	184	207	220

DIRECT + BEYOND PASSENGERS

(source : Statistics Nice Côte d'Azur Airport)



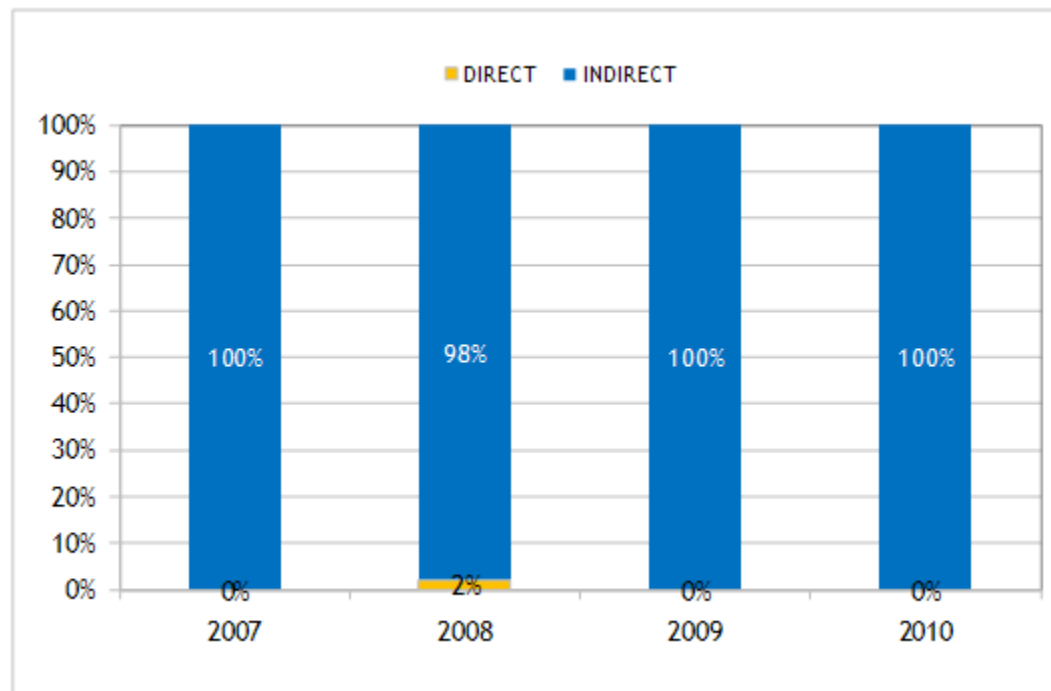
DISTANCE

592 Miles

953 Kms

TREND OF THE ROUTE AND DIRECT/INDIRECT BREAKDOWN

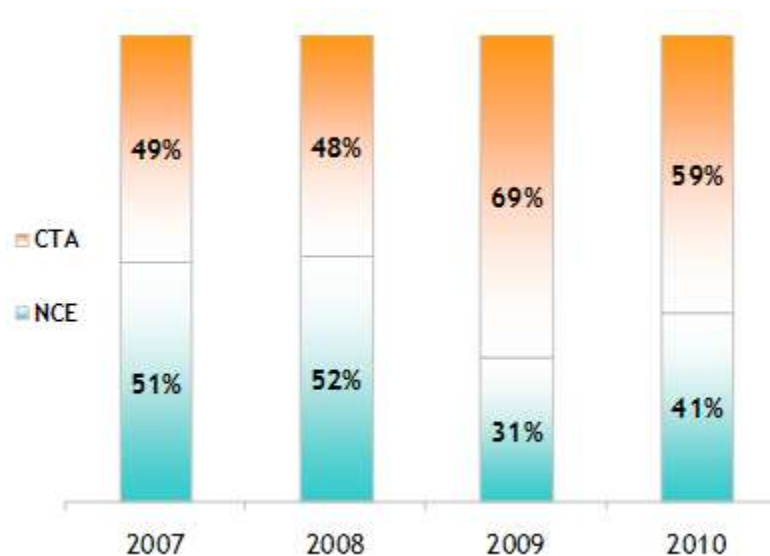
YEAR	DIRECT	INDIRECT	VAR DIR	VAR INDIR
2010	-	6 077		52%
2009	-	4 005	-100%	-53%
2008	181	8 525		-7%
2007	-	9 163		



(source : readjusted BSP IATA)



POINT OF ORIGIN



HIGH FARE TRAFFIC

	2007	2008	2009	2010
HIGH FARE	9%	6%	7%	37%
LOW FARE	91%	94%	93%	63%

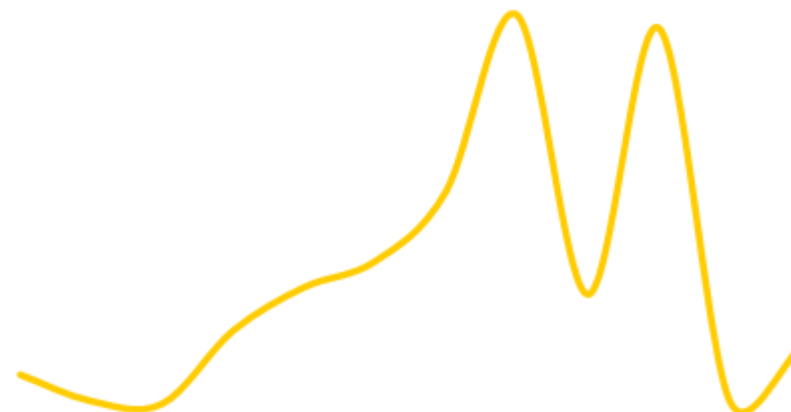
(source : readjusted BSP IATA)



HUBS OF INDIRECT TRAFFIC

CNX HUB	IND TRAFF 2010	%
FCO	5 965	98%
OTHERS	112	2%
Total CTA	6 077	100%

SEASONALITY ON THE ROUTE



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
— 2010 DIR	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
— 2010 IND	5%	4%	4%	6%	8%	9%	12%	18%	8%	18%	4%	6%

ROUTE SURVEYS

Click on the left
button to reach the
part of your choice

GEO REGION TREND

NICE-ANTALYA

NICE-ATHENS

BASEL/MULHOUSE

NICE-BREMEN

NICE-CATANIA

NICE-EDINBURGH

NICE-GLASGOW

NICE-HAMBURG

NICE-HANOVER

NICE-MALAGA

NICE-MANCHESTER

NICE-NAPLES

NICE-PALERMO

NICE-PALMA DE MALLORCA

NICE-PORTO

NICE-THESSALONIKI

NICE-VENICE

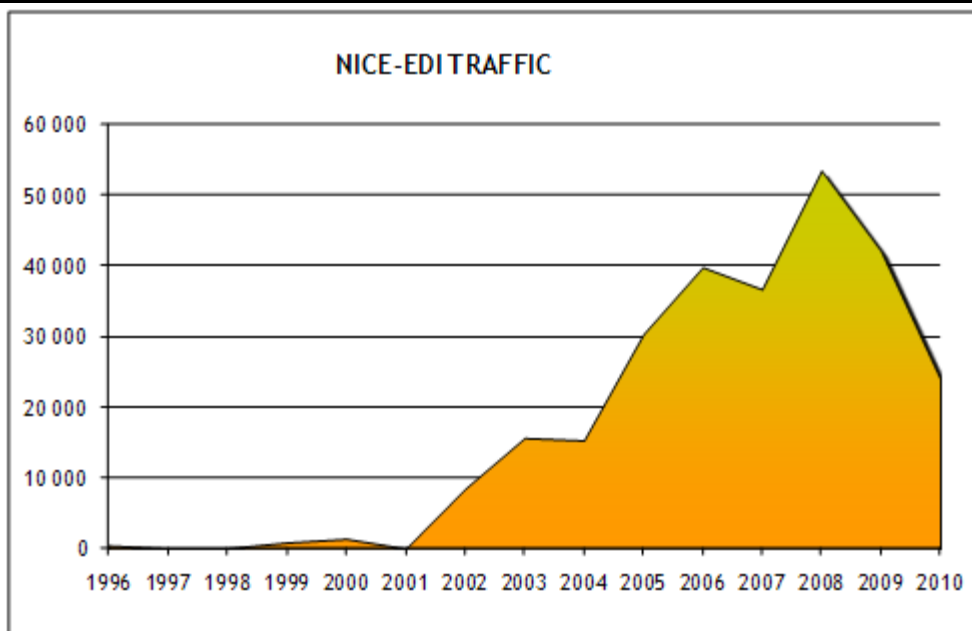
INCENTIVE POLICY



PAST PERFORMANCE

	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007		2008		2009		2010	
EDINBURGH	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W
BRITISH MIDLAND	2																													
EASYJET																									3		3		3	0
FLYGLOBESPAN															2	6	7	5	2	5	3									

Summer 2011
3 weekly services



1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
470	49	79	894	1 402	29	8 497	15 672	15 329	30 347	39 815	36 688	53 505	42 146	24 044

DIRECT + BEYOND PASSENGERS

(source : Statistics Nice Côte d'Azur Airport)



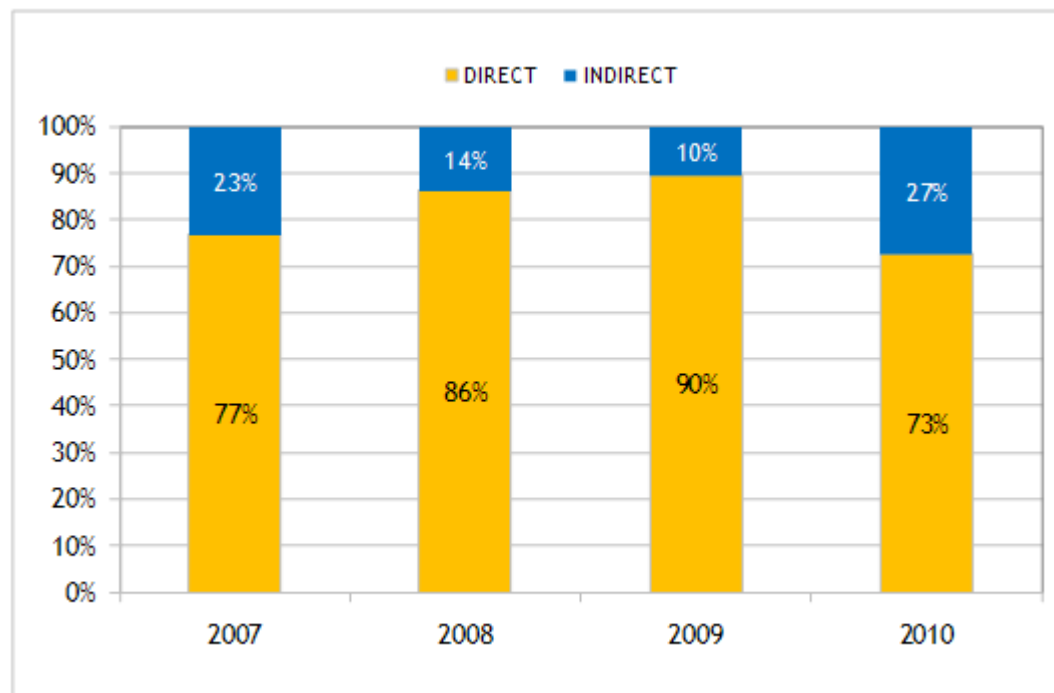
DISTANCE

969 Miles

1,559 Kms

TREND OF THE ROUTE AND DIRECT/INDIRECT BREAKDOWN

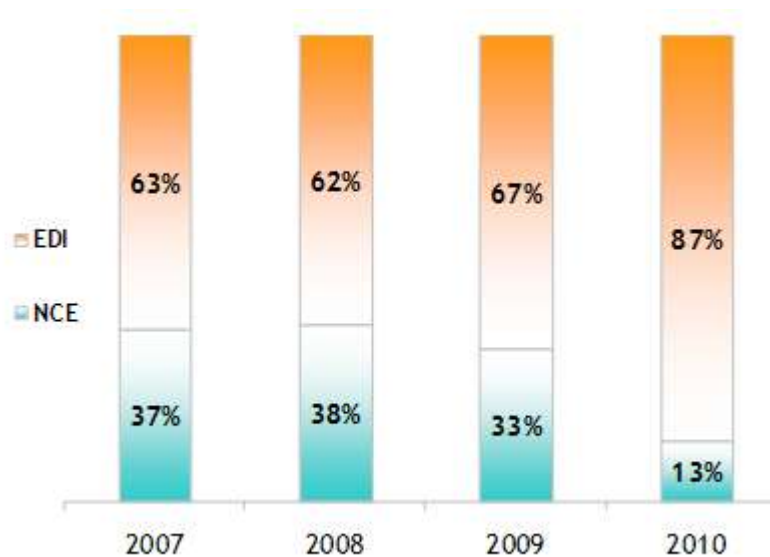
YEAR	DIRECT	INDIRECT	VAR DIR	VAR INDIR
2010	23 999	9 070	-43%	84%
2009	42 062	4 921	-21%	-43%
2008	53 447	8 615	46%	-23%
2007	36 523	11 148		



(source : readjusted BSP IATA)



POINT OF ORIGIN



HIGH FARE TRAFFIC

	2007	2008	2009	2010
HIGH FARE	5%	3%	1%	17%
LOW FARE	95%	97%	99%	83%

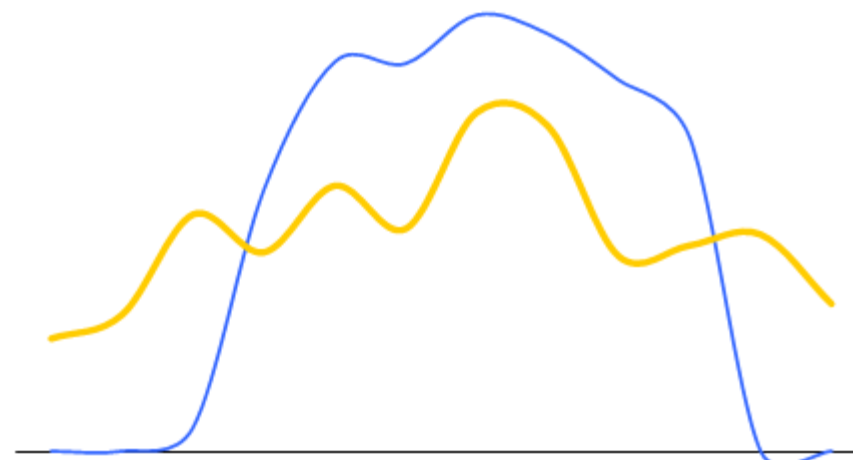
(source : readjusted BSP IATA)



HUBS OF INDIRECT TRAFFIC

CNX HUB	IND TRAFF 2010	%
LHR	4 448	49%
AMS	1 841	20%
CDG	1 028	11%
BRU	552	6%
LCY	543	6%
FRA	420	5%
OTHERS	239	2%
Total EDI	9 070	100%

SEASONALITY ON THE ROUTE



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
— 2010 DIR	0%	0%	1%	10%	15%	15%	17%	16%	14%	12%	0%	0%
— 2010 IND	4%	5%	9%	8%	10%	9%	13%	12%	7%	8%	8%	6%

ROUTE SURVEYS

Click on the left button to reach the part of your choice

GEO REGION TREND

NICE-ANTALYA

NICE-ATHENS

BASEL/MULHOUSE

NICE-BREMEN

NICE-CATANIA

NICE-EDINBURGH

NICE-GLASGOW

NICE-HAMBURG

NICE-HANOVER

NICE-MALAGA

NICE-MANCHESTER

NICE-NAPLES

NICE-PALERMO

NICE-PALMA DE MALLORCA

NICE-PORTO

NICE-THESSALONIKI

NICE-VENICE

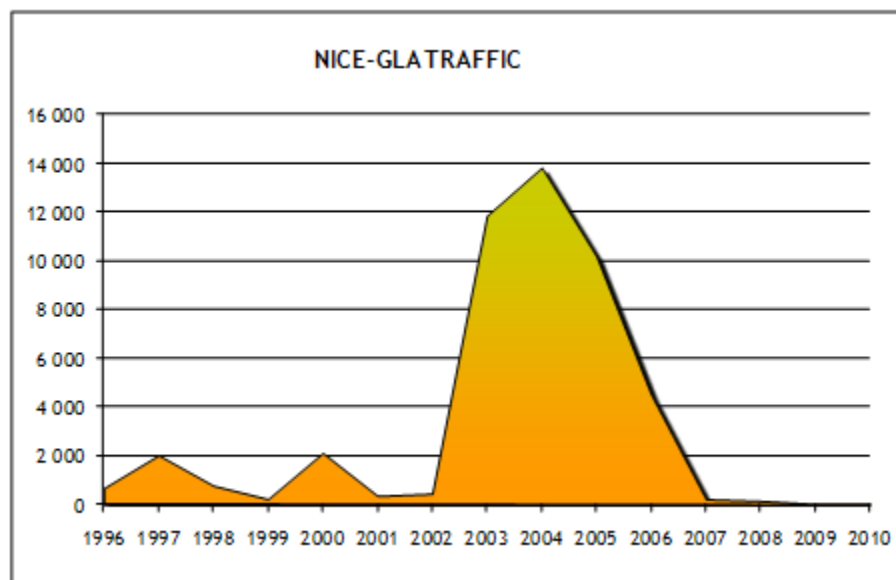
INCENTIVE POLICY



PAST PERFORMANCE

	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007		2008		2009		2010	
GLASGOW	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W
FLYGLOBESPAN																	2	2	1											

Summer 2011
2 weekly services



1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
677	2 023	780	231	2 117	355	450	11 846	13 819	10 171	4 502	226	151	27	31

DIRECT + BEYOND PASSENGERS

(source : Statistics Nice Côte d'Azur Airport)



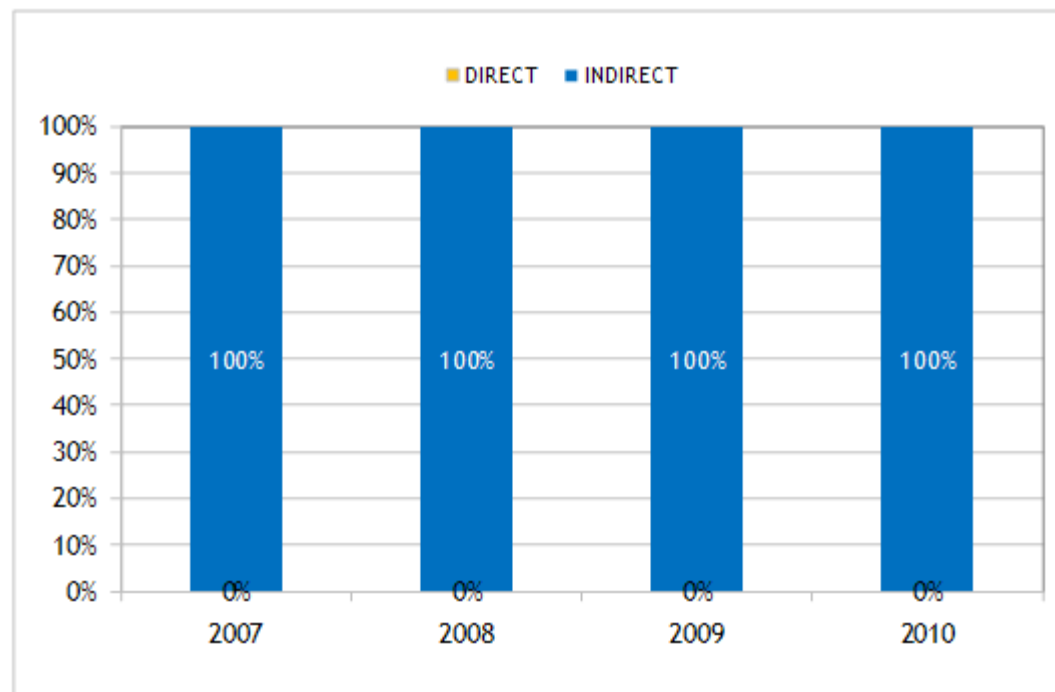
DISTANCE

989 Miles

1,592 Kms

TREND OF THE ROUTE AND DIRECT/INDIRECT BREAKDOWN

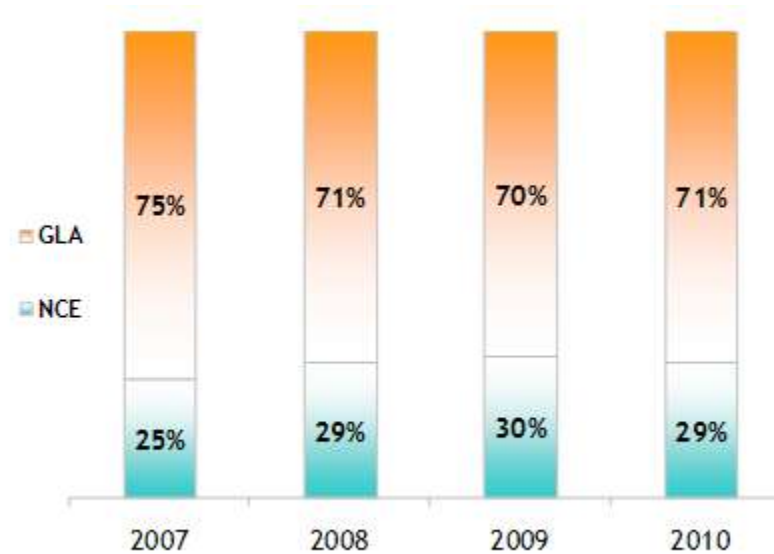
YEAR	DIRECT	INDIRECT	VAR DIR	VAR INDIR
2010	-	7 421		47%
2009	-	5 032		-15%
2008	-	5 952		-12%
2007	-	6 793		



(source : readjusted BSP IATA)



POINT OF ORIGIN



HIGH FARE TRAFFIC

	2007	2008	2009	2010
HIGH FARE	16%	18%	17%	19%
LOW FARE	84%	82%	83%	81%

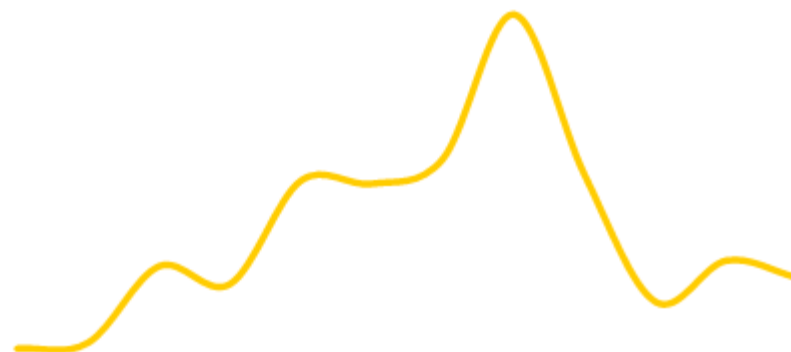
(source : readjusted BSP IATA)



HUBS OF INDIRECT TRAFFIC

CNX HUB	IND TRAFF 2010	%
LHR	4 306	58%
AMS	2 111	28%
LCY	338	5%
DUB	301	4%
ORK	208	3%
SOU	144	2%
CDG	13	0%
Total GLA	7 421	100%

SEASONALITY ON THE ROUTE



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
— 2010 DIR	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
— 2010 IND	4%	5%	7%	7%	10%	10%	11%	16%	10%	6%	7%	7%

ROUTE SURVEYS

Click on the left
button to reach the
part of your choice

GEO REGION TREND

NICE-ANTALYA

NICE-ATHENS

BASEL/MULHOUSE

NICE-BREMEN

NICE-CATANIA

NICE-EDINBURGH

NICE-GLASGOW

NICE-HAMBURG

NICE-HANOVER

NICE-MALAGA

NICE-MANCHESTER

NICE-NAPLES

NICE-PALERMO

NICE-PALMA DE MALLORCA

NICE-PORTO

NICE-THESSALONIKI

NICE-VENICE

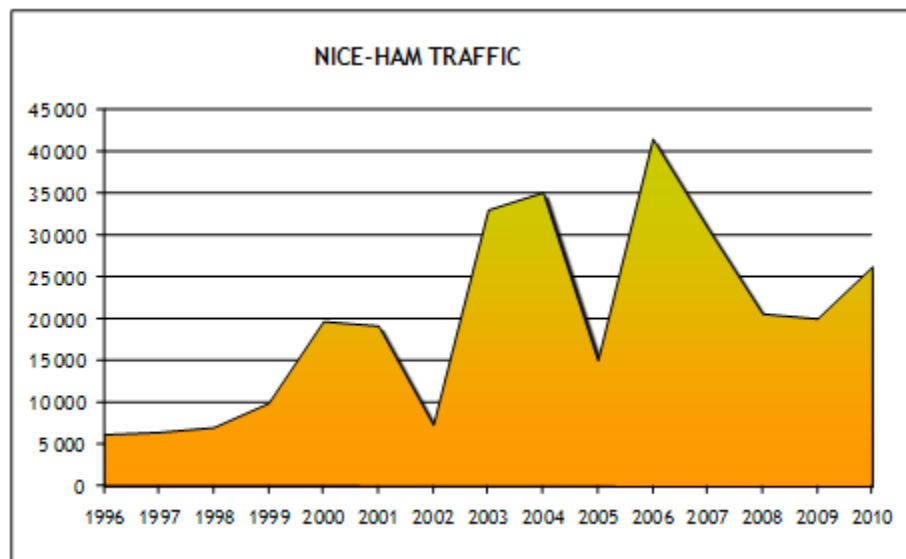
INCENTIVE POLICY



PAST PERFORMANCE

	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007		2008		2009		2010	
HAMBURG	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W
DBA															7	7	7	7	7	7	7									
LUFTHANSA	2		2		2		4		7	2	7	2	2	2			5			7	7	7	7	7	7		7		7	2

Summer 2011
7 weekly services



1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
6 257	6 520	7 095	10 000	19 784	19 260	7 392	33 121	35 201	15 103	41 618	30 932	20 693	20 104	26 338

DIRECT + BEYOND PASSENGERS

(source : Statistics Nice Côte d'Azur Airport)



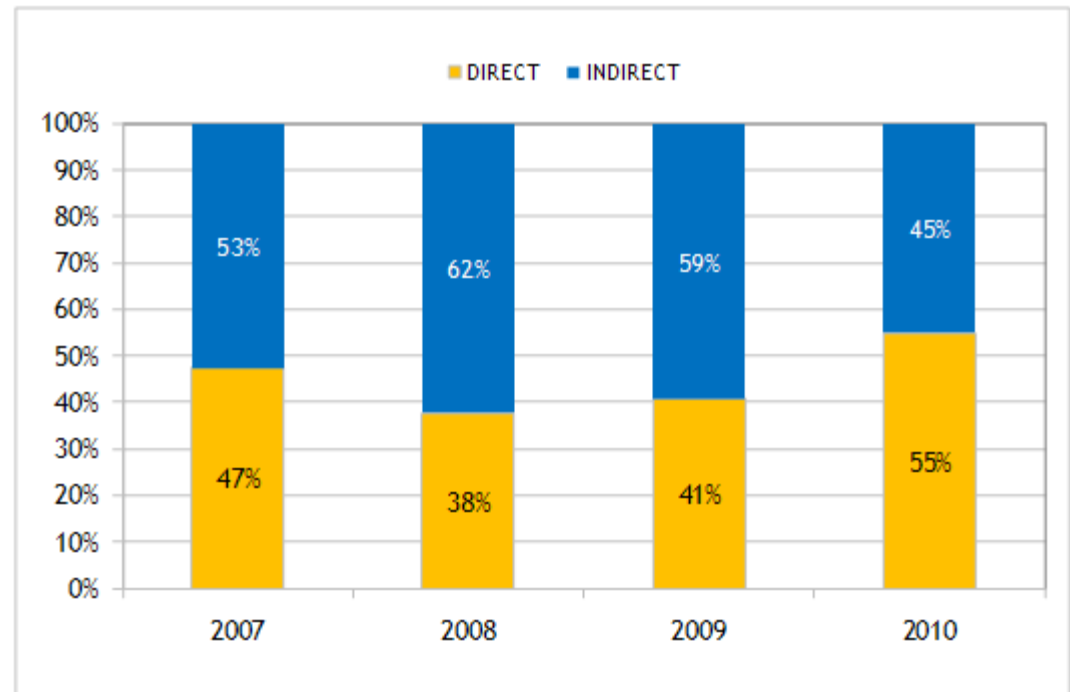
DISTANCE

700 Miles

1,127 Kms

TREND OF THE ROUTE AND DIRECT/INDIRECT BREAKDOWN

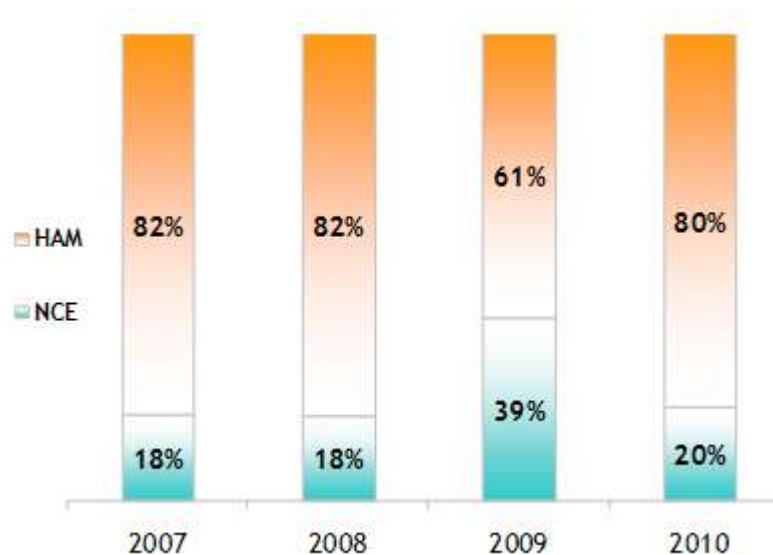
YEAR	DIRECT	INDIRECT	VAR DIR	VAR INDIR
2010	23 268	19 208	21%	-31%
2009	19 184	27 831	1%	-12%
2008	19 057	31 704	-28%	8%
2007	26 418	29 360		



(source : readjusted BSP IATA)



POINT OF ORIGIN



HIGH FARE TRAFFIC

	2007	2008	2009	2010
HIGH FARE	23%	20%	20%	32%
LOW FARE	77%	80%	80%	68%

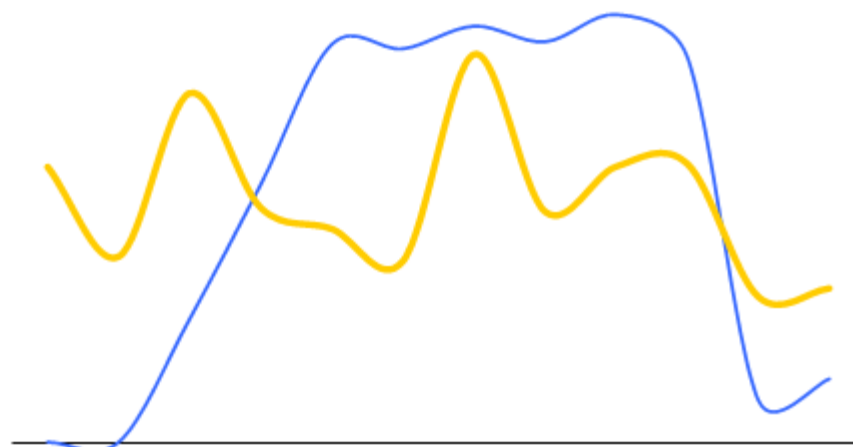
(source : readjusted BSP IATA)



HUBS OF INDIRECT TRAFFIC

CNX HUB	IND TRAFF 2010	%
ZRH	5 401	28%
FRA	2 896	15%
MUC	1 965	10%
LYS	1 847	10%
DUS	1 797	9%
STR	1 245	6%
BRU	1 138	6%
CDG	1 101	6%
AMS	549	3%
CPH	459	2%
ORY	446	2%
OTHERS	364	2%
Total HAM	19 208	100%

SEASONALITY ON THE ROUTE



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
— 2010 DIR	0%	0%	4%	9%	14%	14%	14%	14%	15%	13%	1%	2%
— 2010 IND	9%	6%	12%	8%	7%	6%	13%	8%	9%	10%	5%	5%

ROUTE SURVEYS

Click on the left
button to reach the
part of your choice

GEO REGION TREND

NICE-ANTALYA

NICE-ATHENS

BASEL/MULHOUSE

NICE-BREMEN

NICE-CATANIA

NICE-EDINBURGH

NICE-GLASGOW

NICE-HAMBURG

NICE-HANOVER

NICE-MALAGA

NICE-MANCHESTER

NICE-NAPLES

NICE-PALERMO

NICE-PALMA DE MALLORCA

NICE-PORTO

NICE-THESSALONIKI

NICE-VENICE

INCENTIVE POLICY



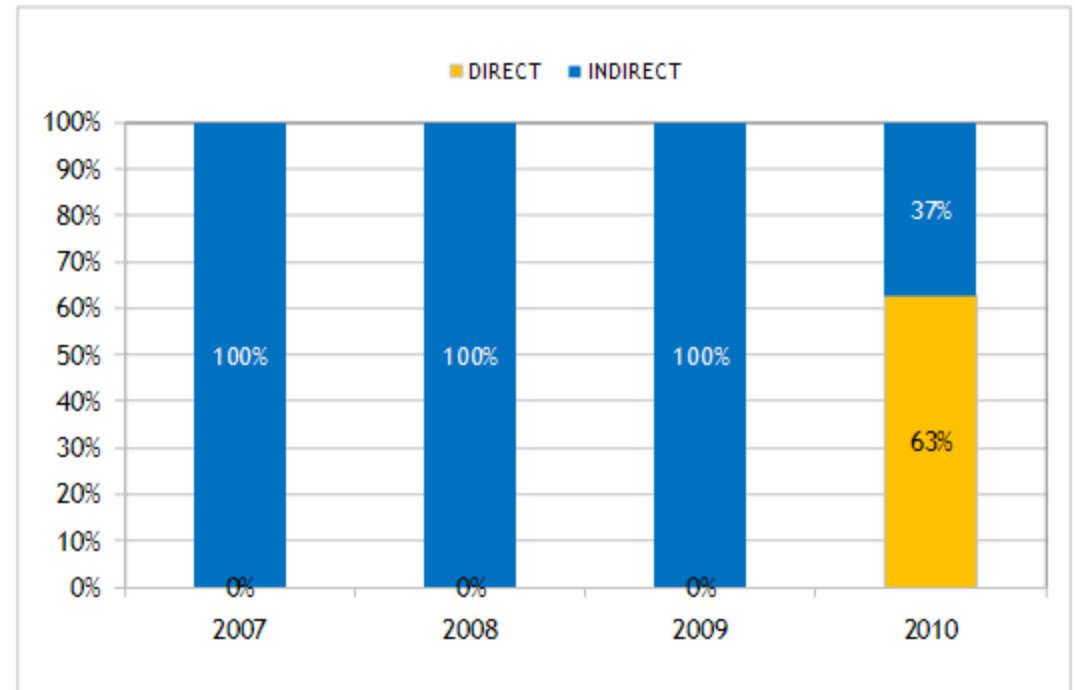
DISTANCE

618 Miles

995 Kms

TREND OF THE ROUTE AND DIRECT/INDIRECT BREAKDOWN

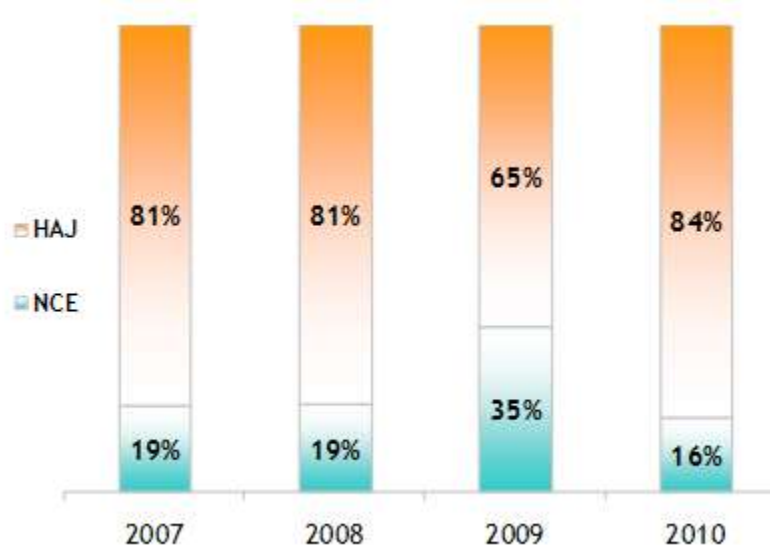
YEAR	DIRECT	INDIRECT	VAR DIR	VAR INDIR
2010	12 998	7 707		-49%
2009	-	15 234		22%
2008	-	12 477		4%
2007	-	11 971		



(source : readjusted BSP IATA)



POINT OF ORIGIN



HIGH FARE TRAFFIC

	2007	2008	2009	2010
HIGH FARE	20%	17%	10%	31%
LOW FARE	80%	83%	90%	69%

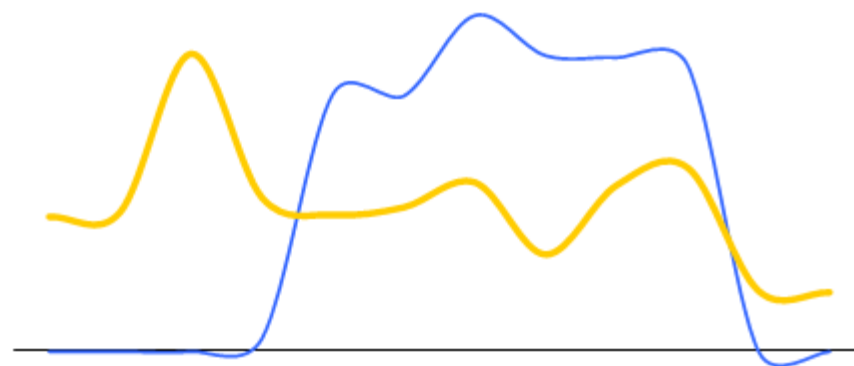
(source : readjusted BSP IATA)



HUBS OF INDIRECT TRAFFIC

CNX HUB	IND TRAFF 2010	%
ZRH	4 032	52%
MUC	1 142	15%
FRA	1 096	14%
STR	622	8%
AMS	438	6%
BRU	175	2%
VIE	75	1%
CDG	73	1%
CPH	54	1%
Total HAJ	7 707	100%

SEASONALITY ON THE ROUTE



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
— 2010 DIR	0%	0%	0%	1%	15%	15%	19%	17%	17%	16%	0%	0%
— 2010 IND	8%	8%	17%	9%	8%	8%	10%	6%	10%	11%	3%	3%

ROUTE SURVEYS

Click on the left
button to reach the
part of your choice

GEO REGION TREND

NICE-ANTALYA

NICE-ATHENS

BASEL/MULHOUSE

NICE-BREMEN

NICE-CATANIA

NICE-EDINBURGH

NICE-GLASGOW

NICE-HAMBURG

NICE-HANOVER

NICE-MALAGA

NICE-MANCHESTER

NICE-NAPLES

NICE-PALERMO

NICE-PALMA DE MALLORCA

NICE-PORTO

NICE-THESSALONIKI

NICE-VENICE

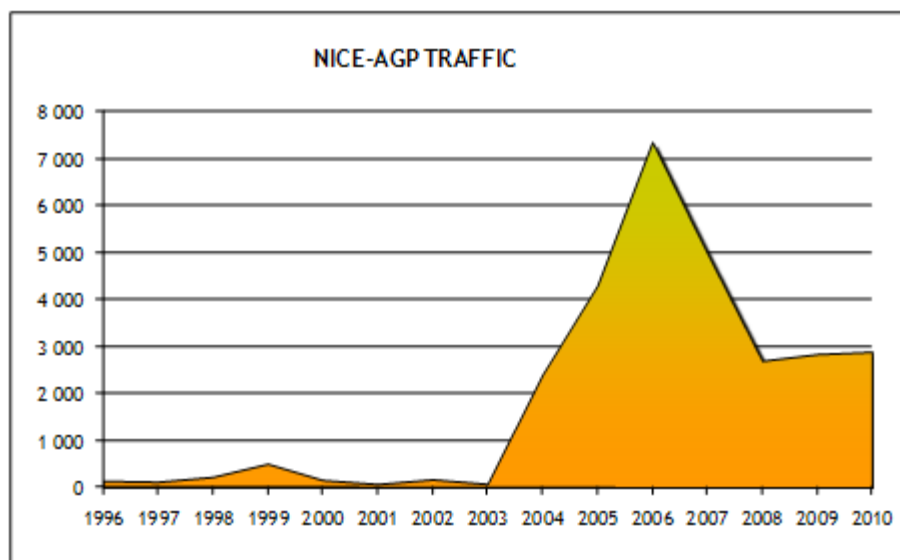
INCENTIVE POLICY



PAST PERFORMANCE

	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007		2008		2009		2010	
MALAGA	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W
IBERIA																	7	7	7	1	7	7	7	7	7	7	7	0		

Summer 2011
7 weekly services



1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
147	126	230	509	162	79	177	81	2 405	4 306	7 361	4 993	2 701	2 842	2 892

DIRECT + BEYOND PASSENGERS

(source : Statistics Nice Côte d'Azur Airport)



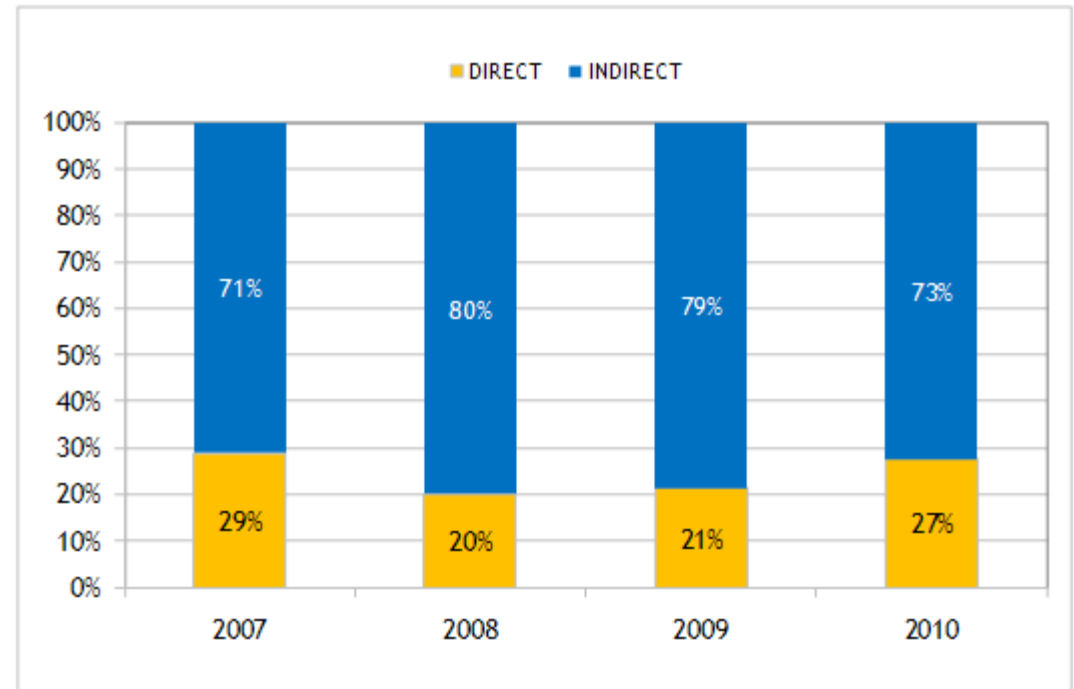
DISTANCE

784 Miles

1,262 Kms

TREND OF THE ROUTE AND DIRECT/INDIRECT BREAKDOWN

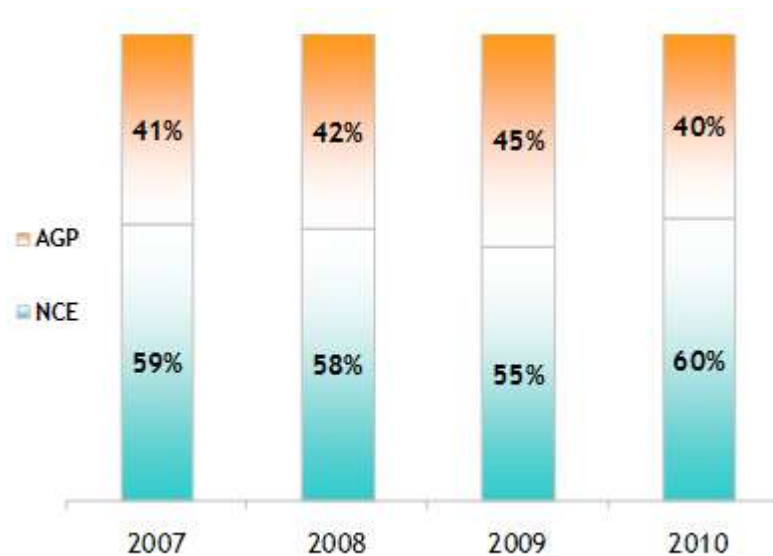
YEAR	DIRECT	INDIRECT	VAR DIR	VAR INDIR
2010	2 528	6 679	3%	-26%
2009	2 461	9 064	-8%	-15%
2008	2 688	10 721	-46%	-12%
2007	4 951	12 234		



(source : readjusted BSP IATA)



POINT OF ORIGIN



HIGH FARE TRAFFIC

	2007	2008	2009	2010
HIGH FARE	20%	18%	19%	25%
LOW FARE	80%	82%	81%	75%

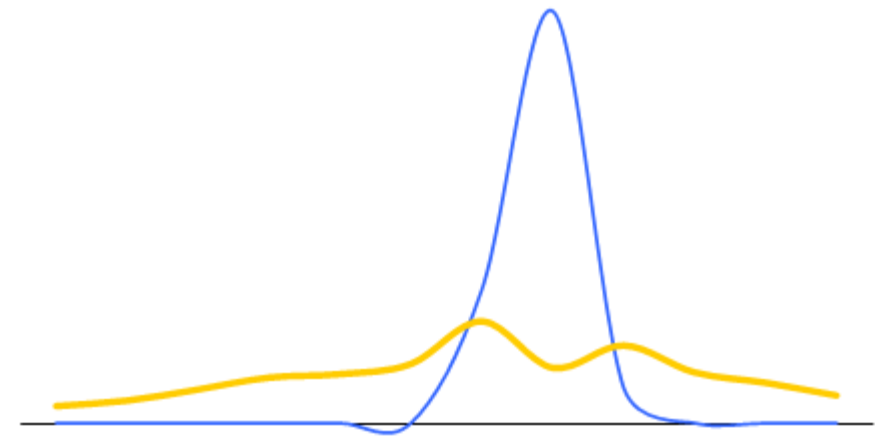
(source : readjusted BSP IATA)



HUBS OF INDIRECT TRAFFIC

CNX HUB	IND TRAFF 2010	%
ZRH	2 337	35%
MAD	1 839	28%
CDG	888	13%
NUE	349	5%
BRU	342	5%
FRA	221	3%
LHR	143	2%
BCN	138	2%
FCO	118	2%
LIS	100	1%
OTHERS	202	3%
Total AGP	6 679	100%

SEASONALITY ON THE ROUTE



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
— 2010 DIR	0%	0%	0%	0%	0%	0%	23%	71%	6%	0%	0%	0%
— 2010 IND	3%	4%	6%	8%	8%	10%	17%	10%	13%	9%	7%	5%

ROUTE SURVEYS

Click on the left
button to reach the
part of your choice

GEO REGION TREND

NICE-ANTALYA

NICE-ATHENS

BASEL/MULHOUSE

NICE-BREMEN

NICE-CATANIA

NICE-EDINBURGH

NICE-GLASGOW

NICE-HAMBURG

NICE-HANOVER

NICE-MALAGA

NICE-MANCHESTER

NICE-NAPLES

NICE-PALERMO

NICE-PALMA DE MALLORCA

NICE-PORTO

NICE-THESSALONIKI

NICE-VENICE

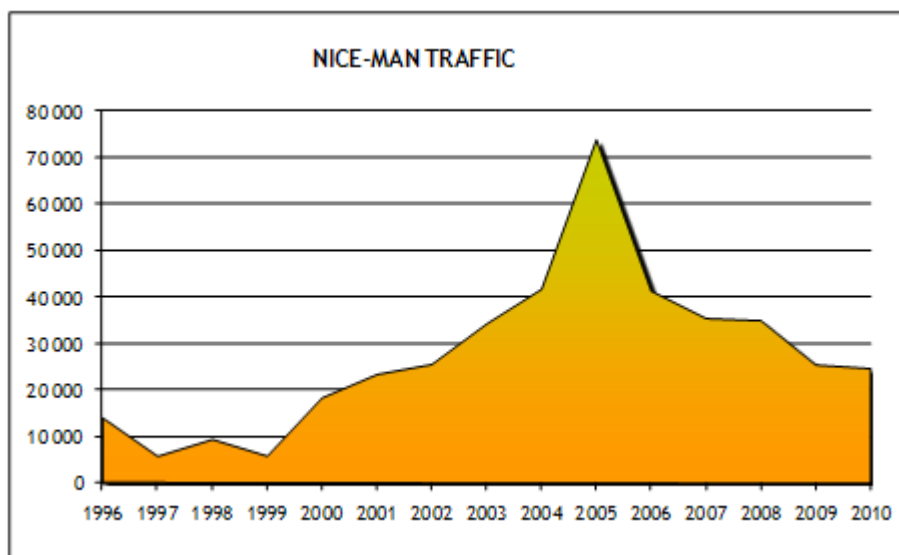
INCENTIVE POLICY



PAST PERFORMANCE

	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007		2008		2009		2010	
MANCHESTER	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W
BRITISH AIRWAYS	1		1		1				7	7	7	7	8	5	7	7	7	7	7											
JET2.COM																	7	7	7	7	7	7	7	7	7	7	5	0		

Summer 2011
6 weekly services



1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
14 182	5 896	9 552	5 962	18 484	23 533	25 683	34 415	41 894	74 063	41 468	35 574	35 106	25 588	24 799

DIRECT + BEYOND PASSENGERS

(source : Statistics Nice Côte d'Azur Airport)



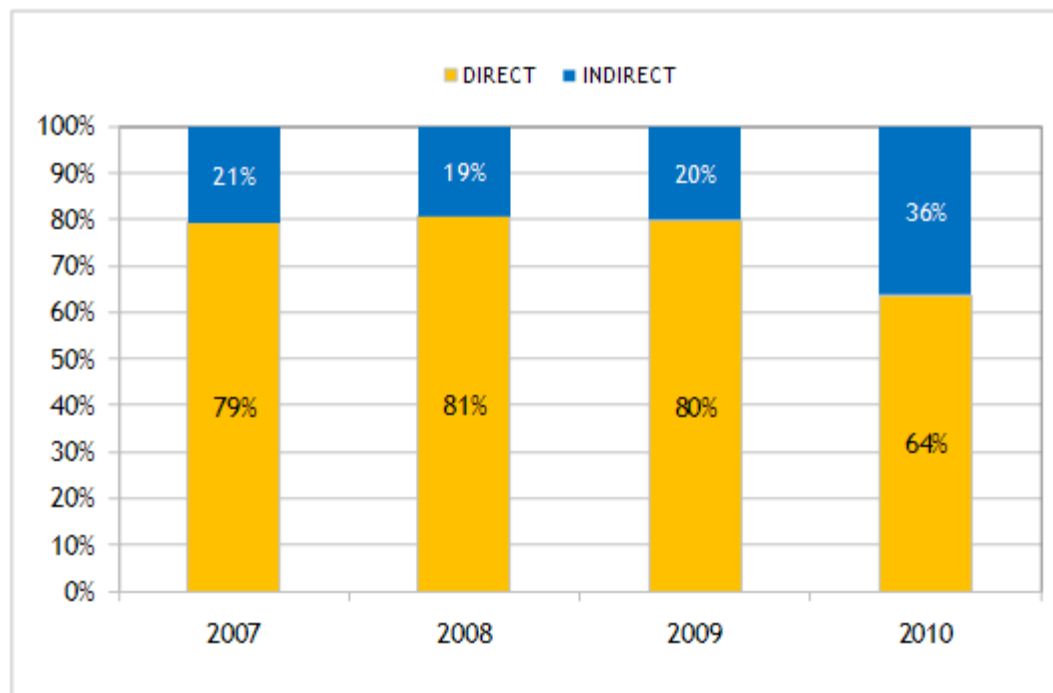
DISTANCE

797 Miles

1,283 Kms

TREND OF THE ROUTE AND DIRECT/INDIRECT BREAKDOWN

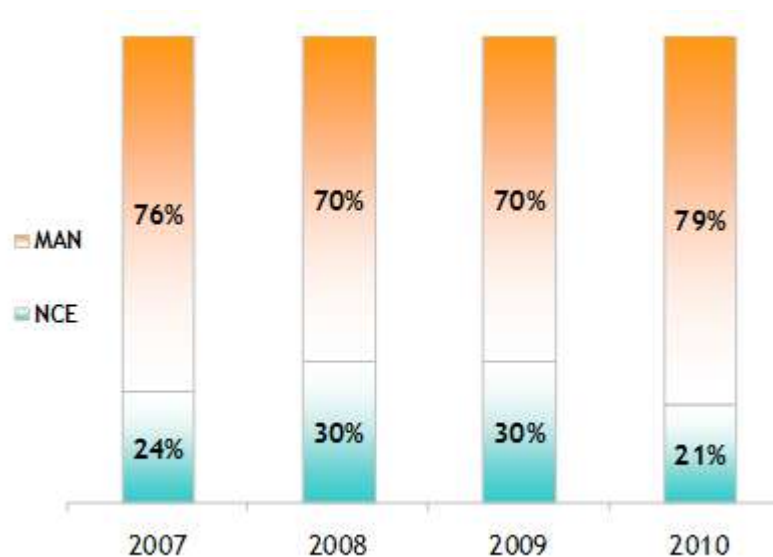
YEAR	DIRECT	INDIRECT	VAR DIR	VAR INDIR
2010	24 620	14 067	-3%	120%
2009	25 302	6 393	-28%	-24%
2008	35 070	8 398	0%	-9%
2007	34 913	9 214		



(source : readjusted BSP IATA)



POINT OF ORIGIN



HIGH FARE TRAFFIC

	2007	2008	2009	2010
HIGH FARE	5%	3%	2%	24%
LOW FARE	95%	97%	98%	76%

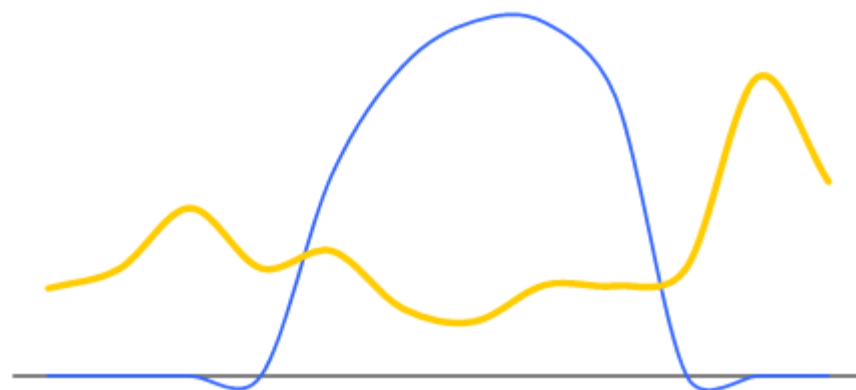
(source : readjusted BSP IATA)



HUBS OF INDIRECT TRAFFIC

CNX HUB	IND TRAFF 2010	%
LHR	3 289	23%
CDG	2 818	20%
FRA	1 954	14%
ZRH	1 928	14%
AMS	1 257	9%
BRU	1 215	9%
MUC	939	7%
CPH	429	3%
OTHERS	240	2%
Total MAN	14067	100%

SEASONALITY ON THE ROUTE



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
— 2010 DIR	0%	0%	0%	0%	13%	21%	24%	24%	19%	0%	0%	0%
— 2010 IND	6%	7%	11%	7%	8%	4%	4%	6%	6%	7%	20%	13%

ROUTE SURVEYS

Click on the left
button to reach the
part of your choice

GEO REGION TREND

NICE-ANTALYA

NICE-ATHENS

BASEL/MULHOUSE

NICE-BREMEN

NICE-CATANIA

NICE-EDINBURGH

NICE-GLASGOW

NICE-HAMBURG

NICE-HANOVER

NICE-MALAGA

NICE-MANCHESTER

NICE-NAPLES

NICE-PALERMO

NICE-PALMA DE MALLORCA

NICE-PORTO

NICE-THESSALONIKI

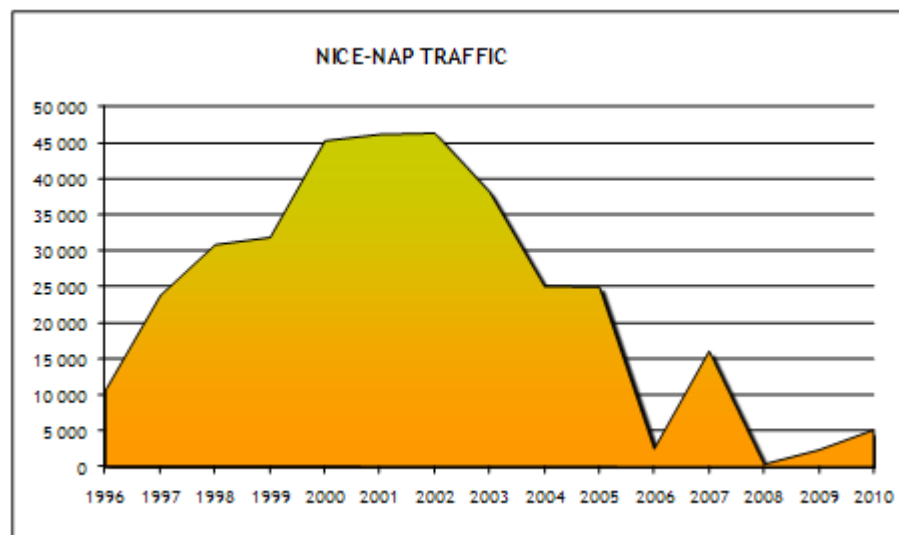
NICE-VENICE

INCENTIVE POLICY



PAST PERFORMANCE

	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007		2008		2009		2010	
NAPLES	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W
AIR ITALY																													4	0
AIR LITTORAL	7	7	12	12	13	12	13	13	20	18	20	13	20	13	20	13														
ALPI EAGLES																7	7	7	2			3	3	2						
FLYONAIR / AVANTI AIR																												2		



1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
10 696	23 854	30 880	31 882	45 293	46 165	46 352	38 153	25 109	25 005	2 588	16 124	453	2 424	5 198

DIRECT + BEYOND PASSENGERS

(source : Statistics Nice Côte d'Azur Airport)



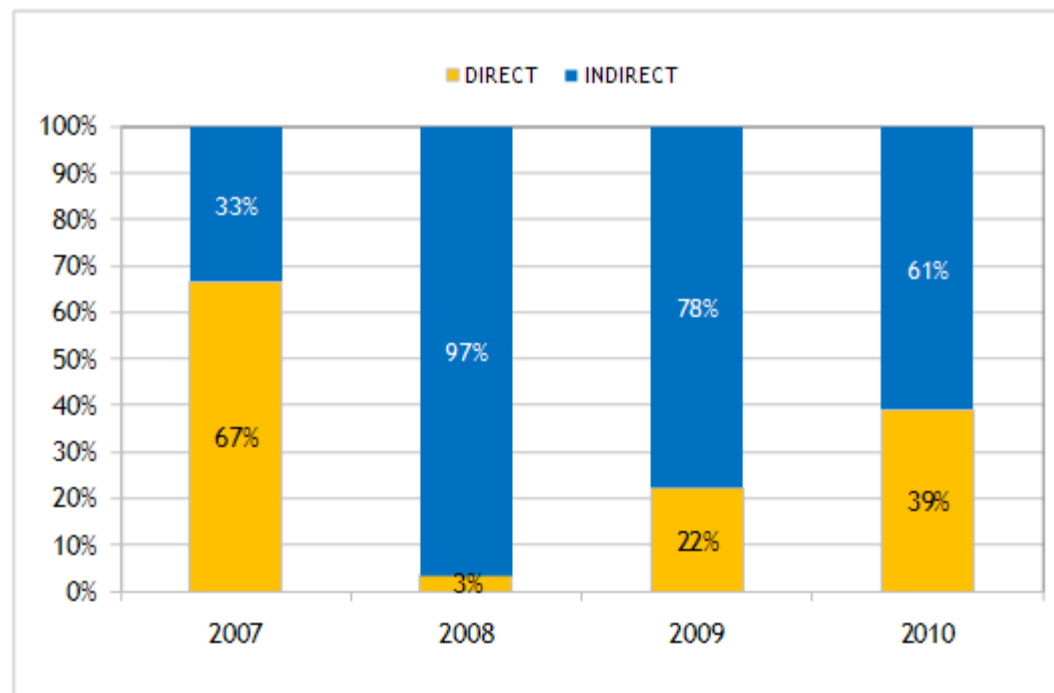
DISTANCE

410 Miles

660 Kms

TREND OF THE ROUTE AND DIRECT/INDIRECT BREAKDOWN

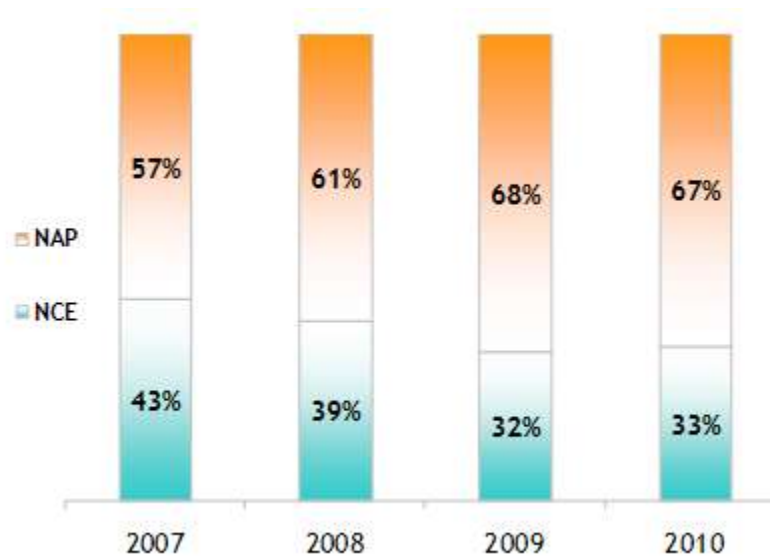
YEAR	DIRECT	INDIRECT	VAR DIR	VAR INDIR
2010	4 407	6 895	123%	-1%
2009	1 977	6 958	449%	-32%
2008	360	10 205	-98%	30%
2007	15 573	7 841		



(source : readjusted BSP IATA)



POINT OF ORIGIN



HIGH FARE TRAFFIC

	2007	2008	2009	2010
HIGH FARE	9%	16%	14%	30%
LOW FARE	91%	84%	86%	70%

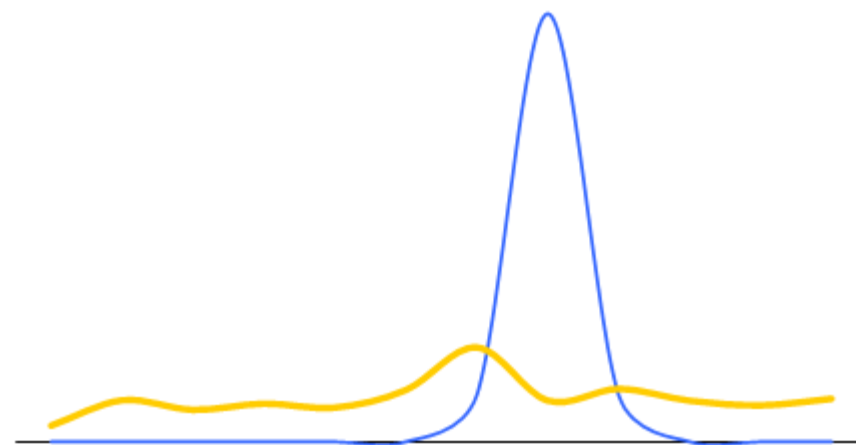
(source : readjusted BSP IATA)



HUBS OF INDIRECT TRAFFIC

CNX HUB	IND TRAFF 2010	%
FCO	4 227	61%
MUC	1 762	26%
CDG	345	5%
FRA	193	3%
STR	189	3%
GVA	157	2%
BCN	22	0%
Total NAP	6 895	100%

SEASONALITY ON THE ROUTE



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
— 2010 DIR	0%	0%	0%	0%	0%	0%	9%	82%	9%	0%	0%	0%
— 2010 IND	3%	8%	6%	7%	7%	10%	18%	8%	10%	8%	7%	8%

ROUTE SURVEYS

Click on the left
button to reach the
part of your choice

GEO REGION TREND

NICE-ANTALYA

NICE-ATHENS

BASEL/MULHOUSE

NICE-BREMEN

NICE-CATANIA

NICE-EDINBURGH

NICE-GLASGOW

NICE-HAMBURG

NICE-HANOVER

NICE-MALAGA

NICE-MANCHESTER

NICE-NAPLES

NICE-PALERMO

NICE-PALMA DE MALLORCA

NICE-PORTO

NICE-THESSALONIKI

NICE-VENICE

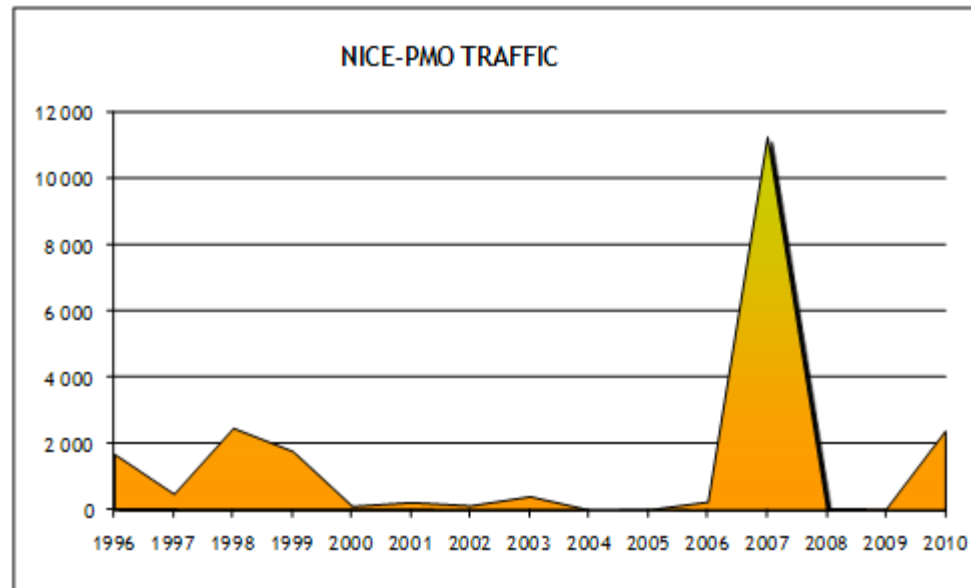
INCENTIVE POLICY



PAST PERFORMANCE

	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007		2008		2009		2010	
PALERMO	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W
AIR LITTORAL					2		1																							
BLUE EXPRESS																							2							

Summer 2011
1 weekly service



1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
1 697	492	2 484	1 787	125	243	143	420	10	19	258	11 285	60	36	41

DIRECT + BEYOND PASSENGERS

(source : Statistics Nice Côte d'Azur Airport)



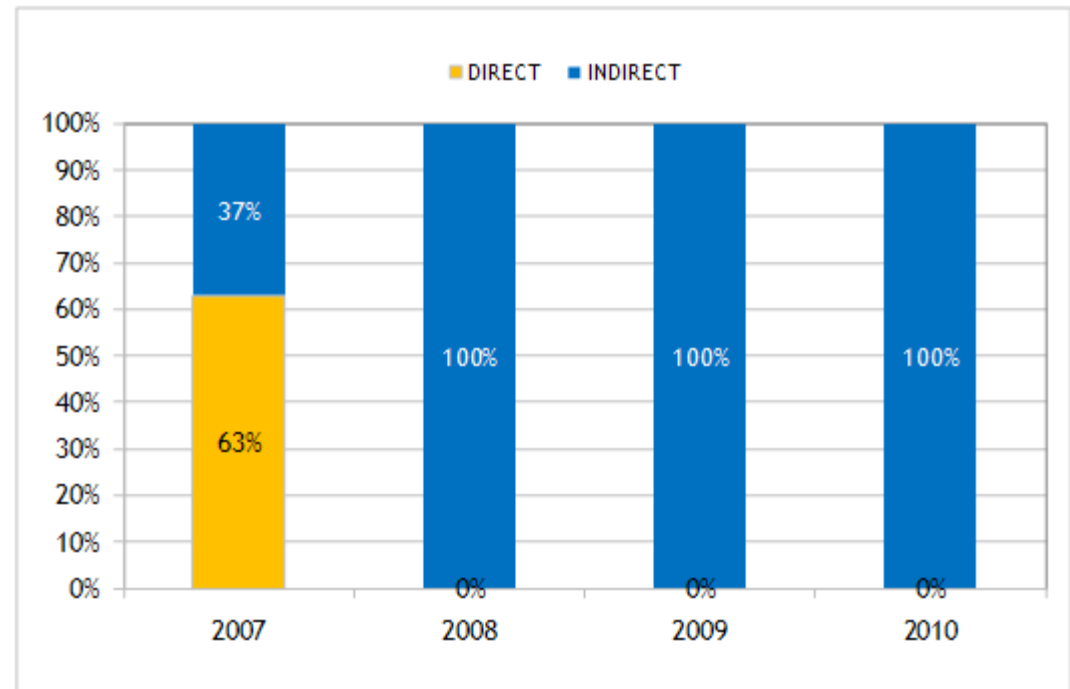
DISTANCE

488 Miles

785 Kms

TREND OF THE ROUTE AND DIRECT/INDIRECT BREAKDOWN

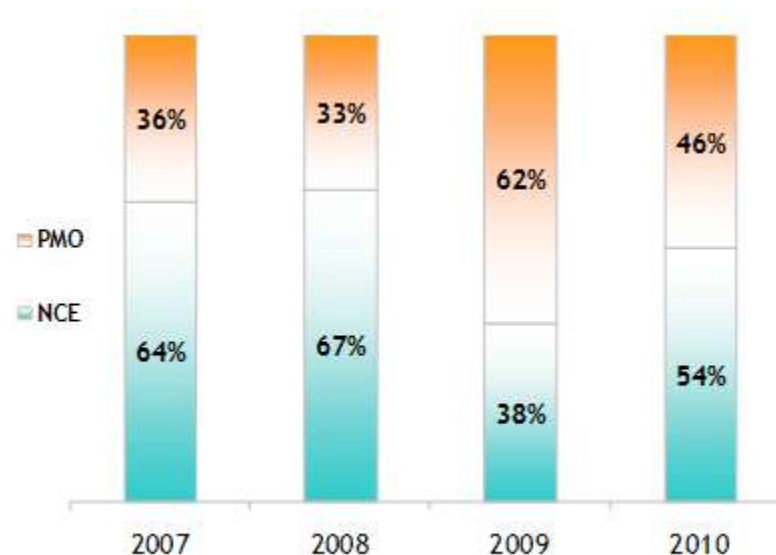
YEAR	DIRECT	INDIRECT	VAR DIR	VAR INDIR
2010	-	3 865		-22%
2009	-	4 953		-35%
2008	-	7 625	-100%	15%
2007	11 285	6 635		



(source : readjusted BSP IATA)



POINT OF ORIGIN



HIGH FARE TRAFFIC

	2007	2008	2009	2010
HIGH FARE	3%	6%	3%	36%
LOW FARE	97%	94%	97%	64%

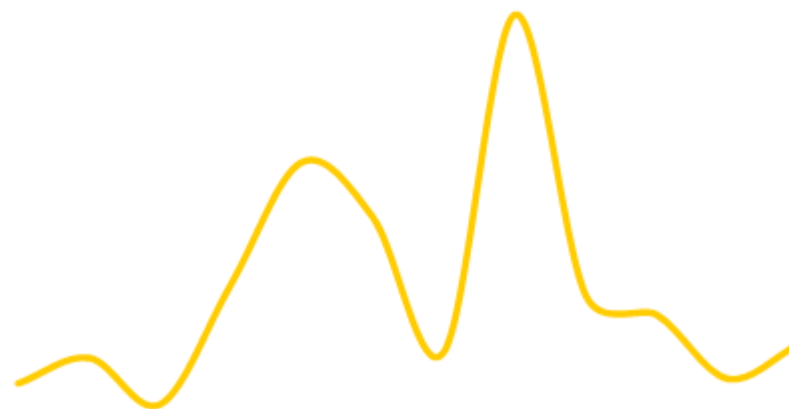
(source : readjusted BSP IATA)



HUBS OF INDIRECT TRAFFIC

CNX HUB	IND TRAFF 2010	%
FCO	3 837	99%
STR	27	1%
Total PMO	3 865	100%

SEASONALITY ON THE ROUTE



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
— 2010 DIR	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
— 2010 IND	4%	5%	3%	9%	15%	12%	5%	22%	8%	7%	4%	6%

ROUTE SURVEYS

Click on the left button to reach the part of your choice

GEO REGION TREND

NICE-ANTALYA

NICE-ATHENS

BASEL/MULHOUSE

NICE-BREMEN

NICE-CATANIA

NICE-EDINBURGH

NICE-GLASGOW

NICE-HAMBURG

NICE-HANOVER

NICE-MALAGA

NICE-MANCHESTER

NICE-NAPLES

NICE-PALERMO

NICE-PALMA DE MALLORCA

NICE-PORTO

NICE-THESSALONIKI

NICE-VENICE

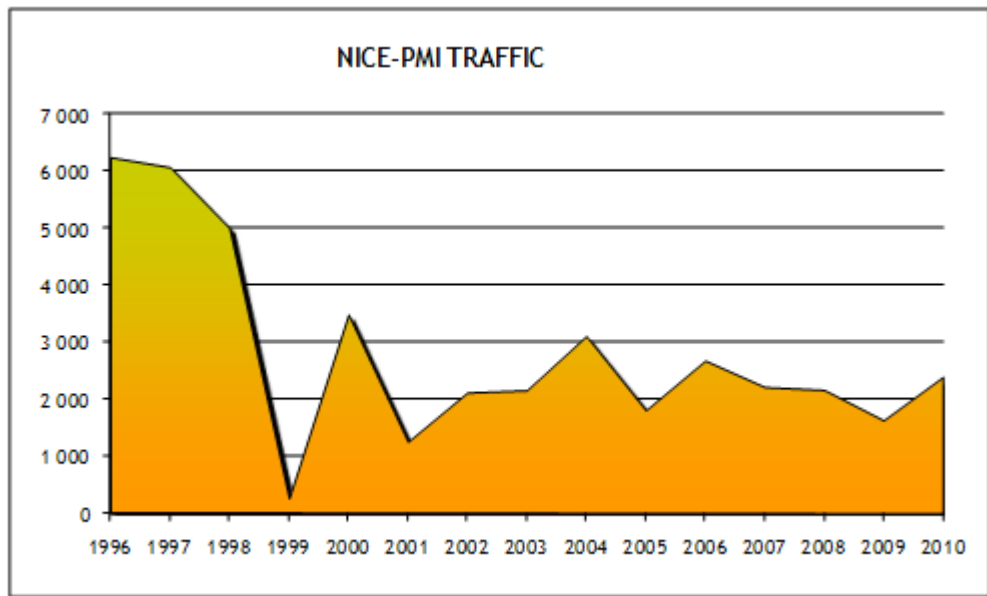
INCENTIVE POLICY



PAST PERFORMANCE

	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007		2008		2009		2010	
PALMA DE MALLORCA	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W
IBERIA			2	1	7												7	7	4	4	5	5	7	0						

Summer 2011
7 weekly services



1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
6 257	6 082	5 010	270	3 495	1 262	2 127	2 166	3 117	1 815	2 688	2 223	2 173	1 638	2 402

DIRECT + BEYOND PASSENGERS

(source : Statistics Nice Côte d'Azur Airport)



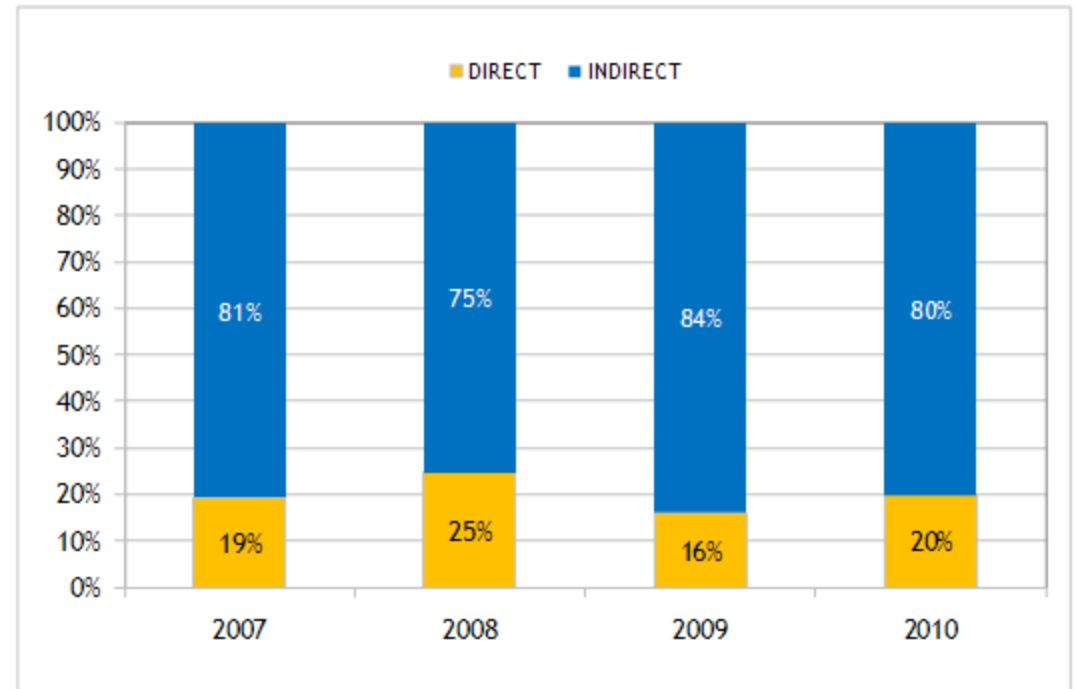
DISTANCE

367 Miles

591 Kms

TREND OF THE ROUTE AND DIRECT/INDIRECT BREAKDOWN

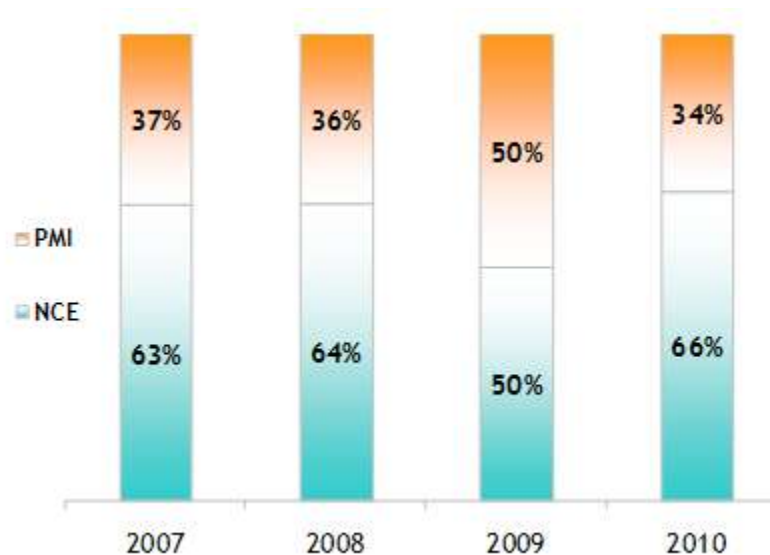
YEAR	DIRECT	INDIRECT	VAR DIR	VAR INDIR
2010	1 671	6 732	21%	-7%
2009	1 382	7 237	-33%	14%
2008	2 062	6 329	6%	-23%
2007	1 942	8 183		



(source : readjusted BSP IATA)



POINT OF ORIGIN



HIGH FARE TRAFFIC

	2007	2008	2009	2010
HIGH FARE	17%	13%	11%	15%
LOW FARE	83%	87%	89%	85%

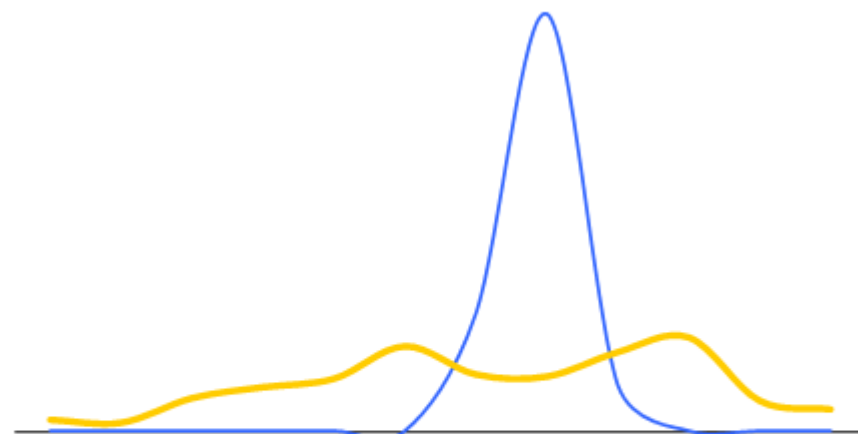
(source : readjusted BSP IATA)



HUBS OF INDIRECT TRAFFIC

CNX HUB	IND TRAFF 2010	%
ZRH	2 265	34%
STR	1 461	22%
MAD	1 335	20%
DUS	744	11%
BCN	278	4%
ORY	246	4%
MUC	157	2%
FRA	91	1%
OTHERS	155	2%
Total PMI	6 732	100%

SEASONALITY ON THE ROUTE



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
— 2010 DIR	0%	0%	0%	0%	0%	0%	20%	72%	8%	0%	0%	0%
— 2010 IND	2%	2%	6%	8%	9%	15%	10%	10%	14%	16%	5%	4%

ROUTE SURVEYS

Click on the left
button to reach the
part of your choice

GEO REGION TREND

NICE-ANTALYA

NICE-ATHENS

BASEL/MULHOUSE

NICE-BREMEN

NICE-CATANIA

NICE-EDINBURGH

NICE-GLASGOW

NICE-HAMBURG

NICE-HANOVER

NICE-MALAGA

NICE-MANCHESTER

NICE-NAPLES

NICE-PALERMO

NICE-PALMA DE MALLORCA

NICE-PORTO

NICE-THESSALONIKI

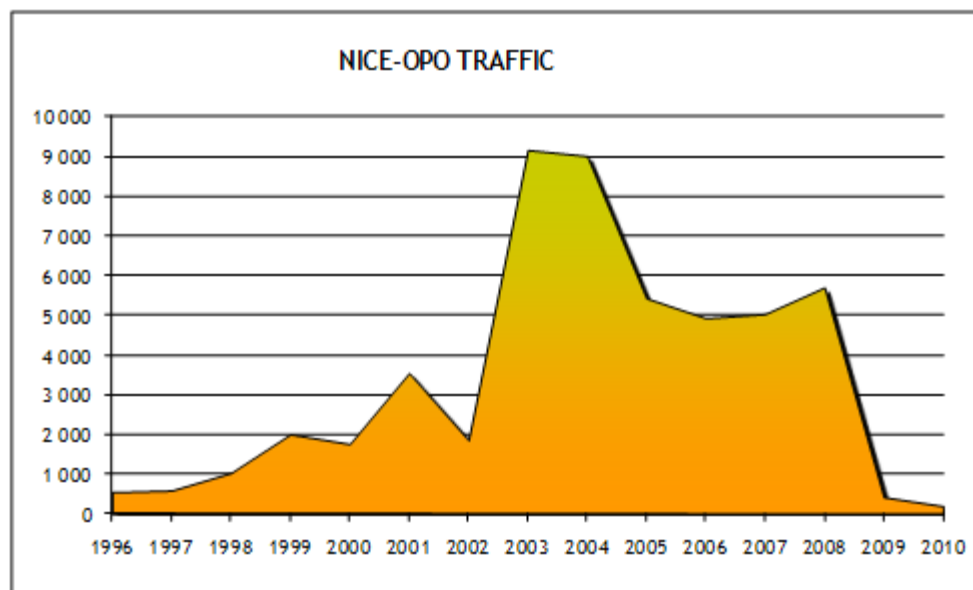
NICE-VENICE

INCENTIVE POLICY



PAST PERFORMANCE

	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007		2008		2009		2010	
PORTO	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W
PORTUGALIA							1		1	1	1		1	1	2	1	8	1	3	1	2	1	2							
TAP PORTUGAL					1																				7	2				



1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
554	594	1 035	2 007	1 762	3 545	1 856	9 147	8 996	5 424	4 924	5 027	5 697	427	202

DIRECT + BEYOND PASSENGERS

(source : Statistics Nice Côte d'Azur Airport)



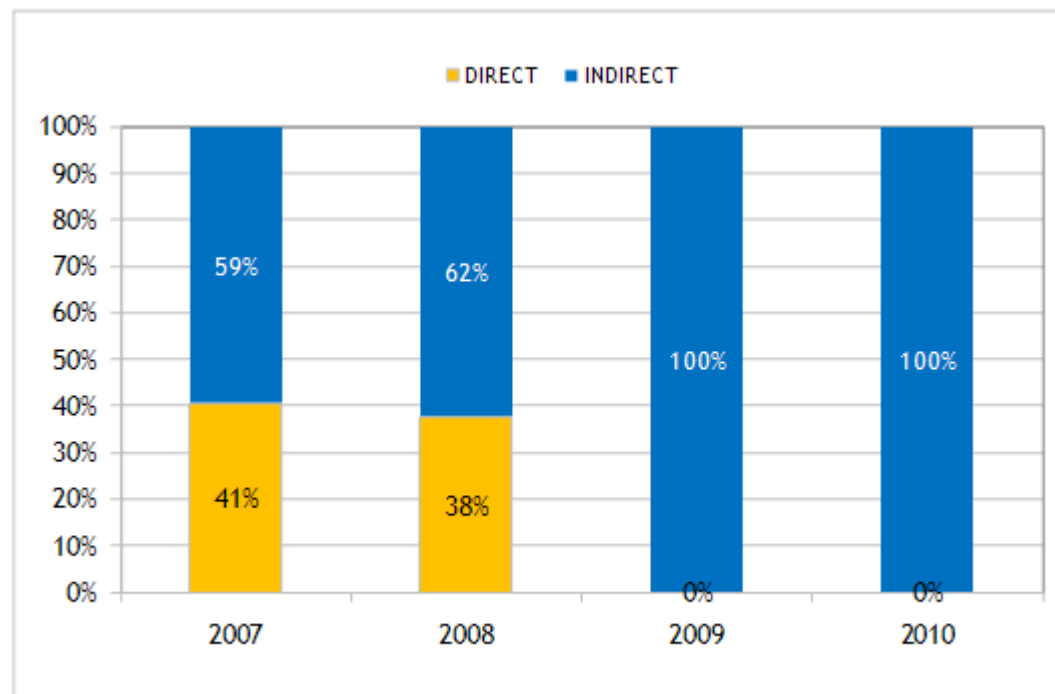
DISTANCE

828 Miles

1,333 Kms

TREND OF THE ROUTE AND DIRECT/INDIRECT BREAKDOWN

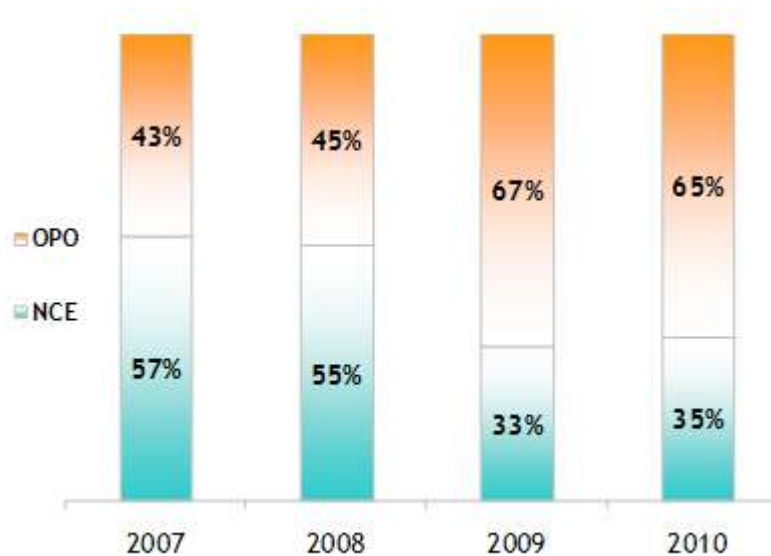
YEAR	DIRECT	INDIRECT	VAR DIR	VAR INDIR
2010	-	13 491		30%
2009	-	10 410	-100%	17%
2008	5 325	8 864	9%	23%
2007	4 906	7 182		



(source : readjusted BSP IATA)



POINT OF ORIGIN



HIGH FARE TRAFFIC

	2007	2008	2009	2010
HIGH FARE	21%	6%	9%	33%
LOW FARE	79%	94%	91%	67%

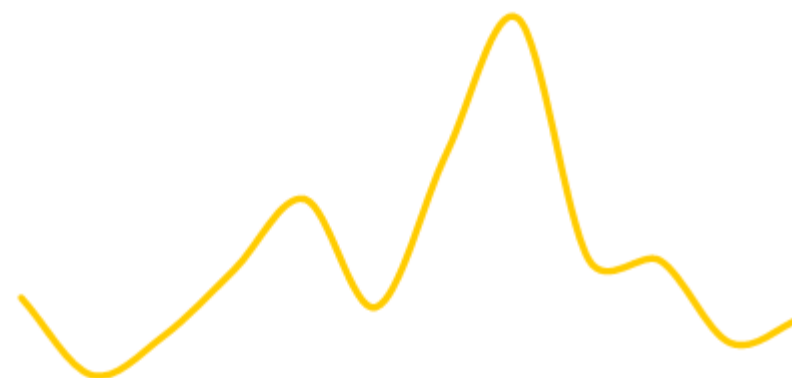
(source : readjusted BSP IATA)



HUBS OF INDIRECT TRAFFIC

CNX HUB	IND TRAFF 2010	%
LIS	10 898	81%
FRA	1 306	10%
MAD	877	6%
BRU	168	1%
ZRH	153	1%
OTHERS	90	1%
Total OPO	13 491	100%

SEASONALITY ON THE ROUTE



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
— 2010 DIR	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
— 2010 IND	7%	4%	5%	8%	11%	7%	13%	18%	8%	8%	5%	6%

ROUTE SURVEYS

Click on the left
button to reach the
part of your choice

▶ **GEO REGION TREND**

▶ **NICE-ANTALYA**

▶ **NICE-ATHENS**

▶ **BASEL/MULHOUSE**

▶ **NICE-BREMEN**

▶ **NICE-CATANIA**

▶ **NICE-EDINBURGH**

▶ **NICE-GLASGOW**

▶ **NICE-HAMBURG**

▶ **NICE-HANOVER**

▶ **NICE-MALAGA**

▶ **NICE-MANCHESTER**

▶ **NICE-NAPLES**

▶ **NICE-PALERMO**

▶ **NICE-PALMA DE MALLORCA**

▶ **NICE-PORTO**

▶ **NICE-THESSALONIKI**

▶ **NICE-VENICE**

▶ **INCENTIVE POLICY**



DISTANCE

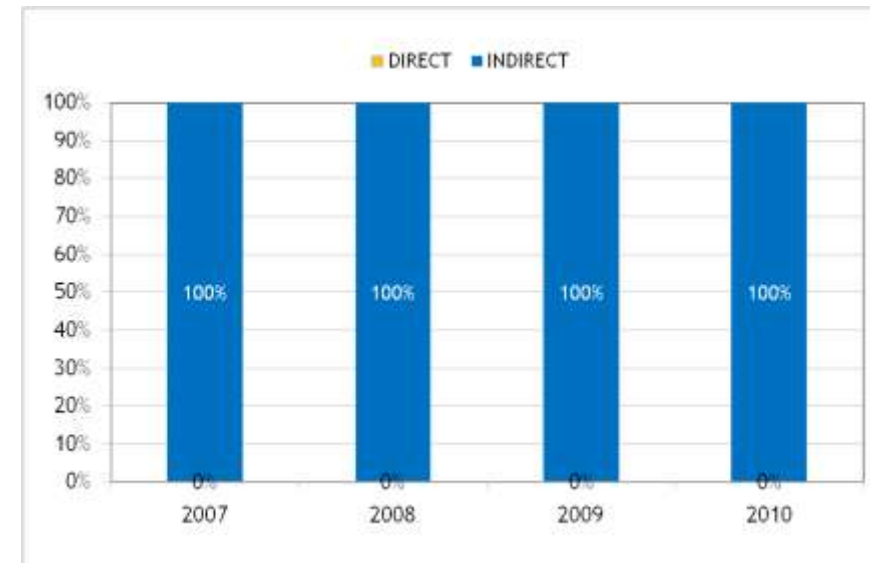
837 Miles
1,347 Kms

PAST PERFORMANCE

No scheduled program on Nice-Thessaloniki

TREND OF THE ROUTE AND DIRECT/INDIRECT BREAKDOWN

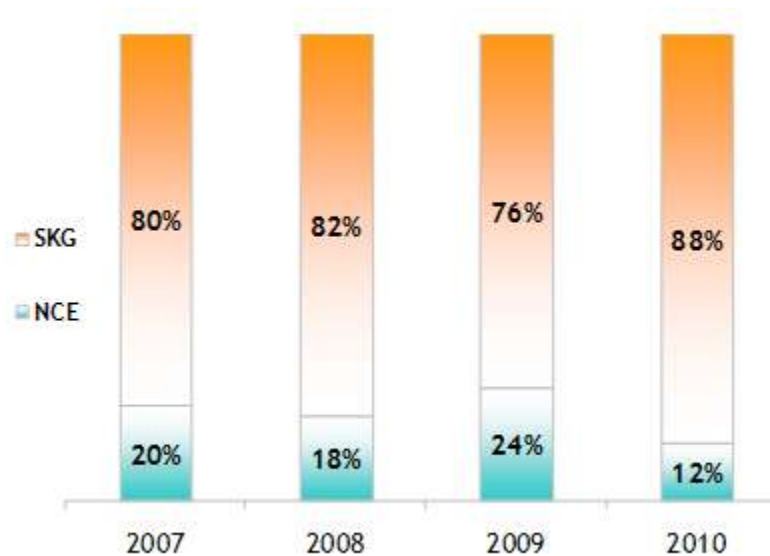
YEAR	DIRECT	INDIRECT	VAR DIR	VAR INDIR
2010	-	5 343		13%
2009	-	4 724		4%
2008	-	4 540		21%
2007	-	3 742		



(source : readjusted BSP IATA)



POINT OF ORIGIN



HIGH FARE TRAFFIC

	2007	2008	2009	2010
HIGH FARE	18%	31%	33%	13%
LOW FARE	82%	69%	67%	87%

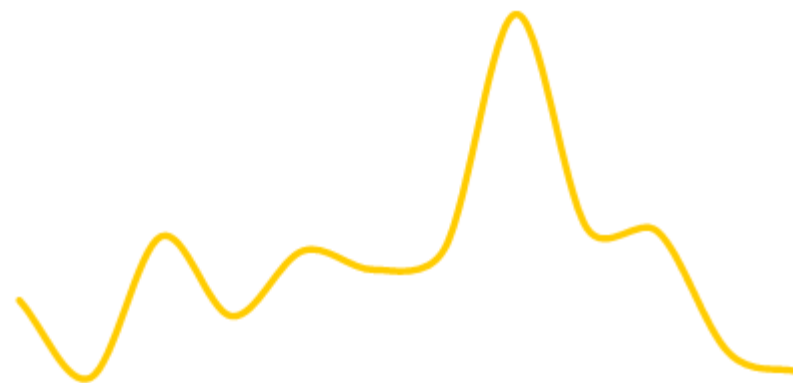
(source : readjusted BSP IATA)



HUBS OF INDIRECT TRAFFIC

CNX HUB	IND TRAFF 2010	%
FCO	2 729	51%
ZRH	1 550	29%
MUC	533	10%
VIE	224	4%
FRA	187	4%
OTHERS	119	2%
Total SKG	5 343	100%

SEASONALITY ON THE ROUTE



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
— 2010 DIR	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
— 2010 IND	7%	3%	10%	6%	9%	8%	9%	20%	10%	10%	4%	3%

ROUTE SURVEYS

Click on the left
button to reach the
part of your choice

GEO REGION TREND

NICE-ANTALYA

NICE-ATHENS

BASEL/MULHOUSE

NICE-BREMEN

NICE-CATANIA

NICE-EDINBURGH

NICE-GLASGOW

NICE-HAMBURG

NICE-HANOVER

NICE-MALAGA

NICE-MANCHESTER

NICE-NAPLES

NICE-PALERMO

NICE-PALMA DE MALLORCA

NICE-PORTO

NICE-THESSALONIKI

NICE-VENICE

INCENTIVE POLICY

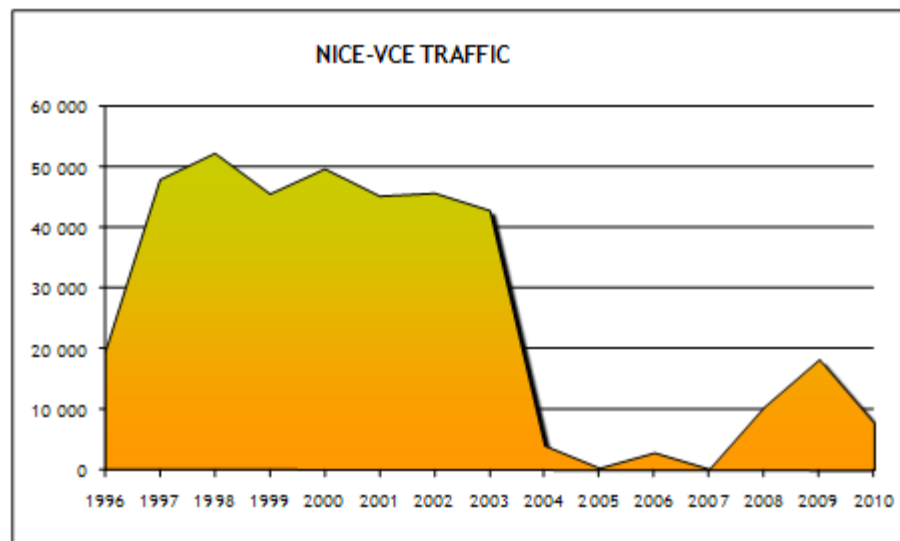


PAST PERFORMANCE

(source : Statistics Nice Côte d'Azur Airport)

	1996		1997		1998		1999		2000		2001		2002		2003		2004		2005		2006		2007		2008		2009		2010		
VENICE	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	S	W	
AIR LITTORAL	7	18	19	19	19	18	21	20	20	19	13	13	17	13	19	13															
ALPI EAGLES															7																
BABOO																												3	0		
FLYBABOO																									6	6	6	2			
ITALI AIRLINES																							5								

Summer 2011
3 weekly services



1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
19 414	48 000	52 336	45 623	49 768	45 261	45 754	42 902	4 096	395	2 919	218	10 494	18 299	7 762

DIRECT + BEYOND PASSENGERS



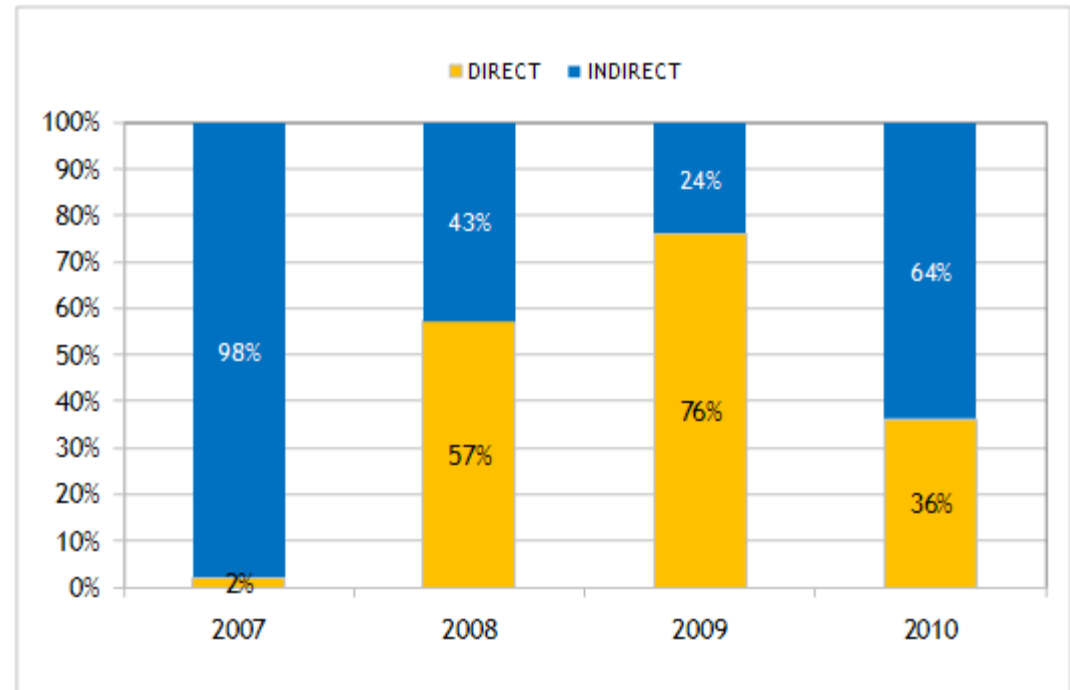
DISTANCE

283 Miles

455 Kms

TREND OF THE ROUTE AND DIRECT/INDIRECT BREAKDOWN

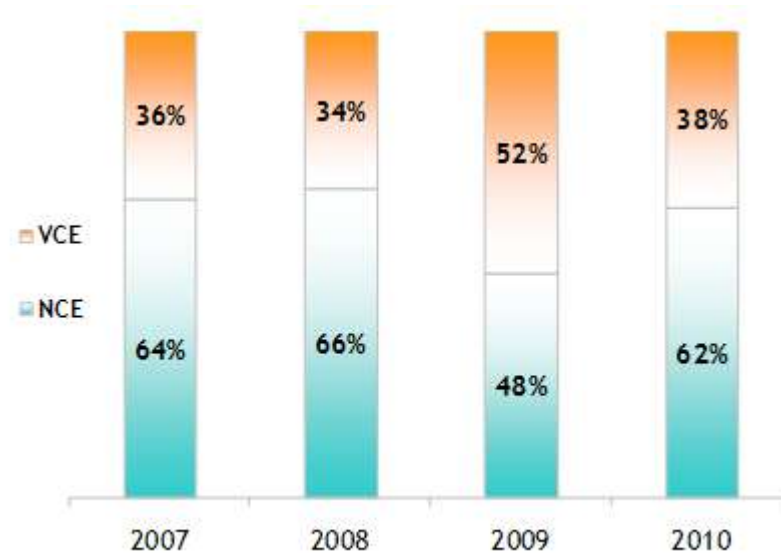
YEAR	DIRECT	INDIRECT	VAR DIR	VAR INDIR
2010	7 330	12 938	-59%	129%
2009	17 961	5 662	71%	-28%
2008	10 486	7 842	4805%	-27%
2007	214	10 713		



(source : readjusted BSP IATA)



POINT OF ORIGIN



HIGH FARE TRAFFIC

	2007	2008	2009	2010
HIGH FARE	10%	6%	6%	20%
LOW FARE	90%	94%	94%	80%

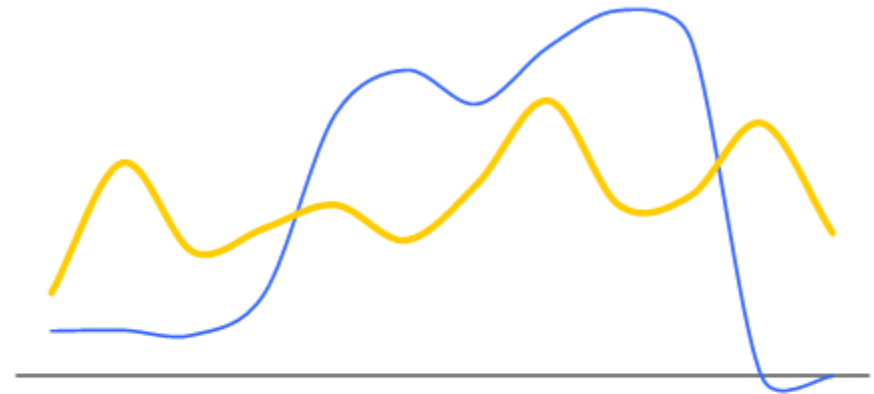
(source : readjusted BSP IATA)



HUBS OF INDIRECT TRAFFIC

CNX HUB	IND TRAFF 2010	%
LYS	3 433	27%
ZRH	2 771	21%
FCO	2 706	21%
MUC	951	7%
FRA	914	7%
CDG	782	6%
GVA	566	4%
VIE	553	4%
OTHERS	262	2%
Total VCE	12 938	100%

SEASONALITY ON THE ROUTE



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2010 DIR	2%	2%	2%	4%	13%	15%	13%	16%	18%	16%	0%	0%
2010 IND	4%	10%	6%	7%	8%	6%	9%	13%	8%	9%	12%	7%

ROUTE SURVEYS

Click on the left
button to reach the
part of your choice

GEO REGION TREND

NICE-ANTALYA

NICE-ATHENS

BASEL/MULHOUSE

NICE-BREMEN

NICE-CATANIA

NICE-EDINBURGH

NICE-GLASGOW

NICE-HAMBURG

NICE-HANOVER

NICE-MALAGA

NICE-MANCHESTER

NICE-NAPLES

NICE-PALERMO

NICE-PALMA DE MALLORCA

NICE-PORTO

NICE-THESSALONIKI

NICE-VENICE

INCENTIVE POLICY



NICE CÔTE D'AZUR AIRPORT NETWORK DEVELOPMENT DEPARTMENT

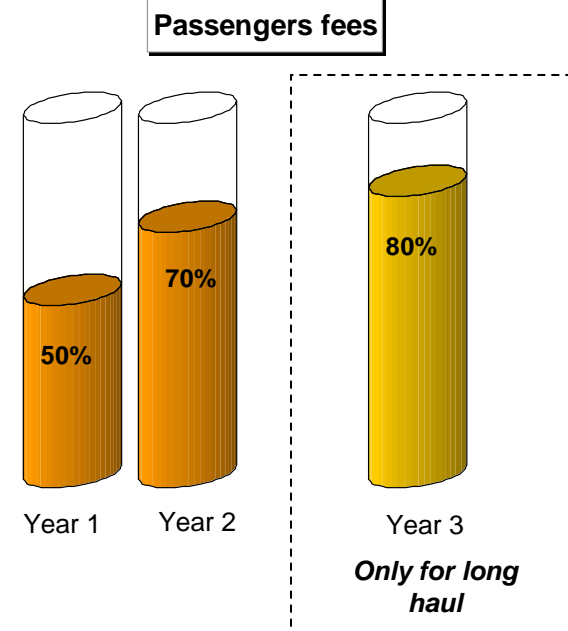
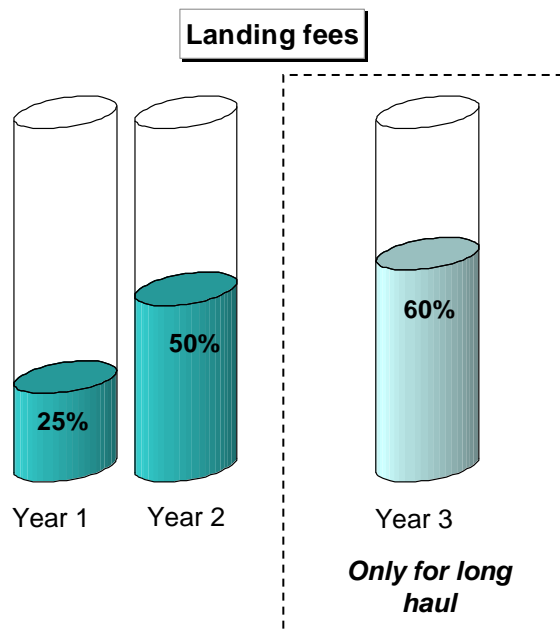


NICE AIRPORT INCENTIVE POLICY

2011 Incentive policy



Open a new destination
and pay only...



See conditions for application

2011 Incentive policy



Open a new destination and pay only...

Conditions for application – Short and medium haul

1. The route hasn't been operated for at least 12 months by the same airline
2. The route has to be operated for at least one aeronautical season and on the minimum basis of 24 rotations during summer and/or 16 rotations during winter
3. Night flight excluded (from 22:00 pm to 06:00 am local time)
4. The catchment area of the new destination must be independent of any other served catchment area from/to Nice
5. If a second airline operates the same new route, the latter will benefit from the same discount application for the remaining period

Conditions for application – Long haul

1. The route must be equal or longer than 3,400 km
2. The route hasn't been operated for at least 12 months by the same airline
3. The route has to be operated for at least one aeronautical season and on the minimum basis of 16 rotations during summer and/or 12 rotations during winter
4. Night flight excluded (from 22:00 pm to 06:00 am local time)
5. The catchment area of the new destination must be independent of any other served catchment area from/to Nice
6. If a second airline operates the same new route, the latter will benefit from the same discount application for the remaining period

Before each aeronautical season, a committee composed by Aéroports de la Côte d'Azur, 2 major Airlines, CSTA, SCARA, ratifies the discount applications for each new route.

2011 Incentive policy



**Develop your traffic at Nice
and be awarded with our BONUS !**

Winter Season

Overpass Nice Airport's growth objective of 3% for winter season 2011/2012

And be awarded with a **bonus of €5 excl. VAT**, per extra departing passenger, above the airport's winter growth objective

Summer Season

Overpass Nice Airport's growth objective of 4,7% for summer season 2011

And be awarded with a **bonus of €1.5 excl. VAT**, per extra departing passenger, above the airport's summer growth objective



See conditions for application

2011 Incentive policy



**Develop your traffic at Nice
and be awarded with our BONUS !**

Conditions for application

1. Unscheduled routes are excluded
2. Night flight excluded (from 22:00 pm to 06:00 am local time)



If you need more information
or a more detailed survey
please contact us :

[The Nice Airport
Network Development Team](#)

